

## **BUSINESS DEVELOPMENT SPECIALIST**

Clearwater, FL

**Commonwealth Capital Corp.**, offers nearly three decades of IT leasing expertise. Our company is experiencing tremendous growth and success with our business model and we are looking to add to our team of professionals.

We are currently recruiting for two (2) Business Development Specialists. These positions will be located in our Clearwater, FL office. Responsibilities include working with outside sales force to prospect, educate, profile new clients for our database, as well as service our existing clients. Responsibilities include extensive phone contact and relationship building with national domestic leasing companies, as well as scheduling appointments for our outside sales team, setting up and attending seminars and creating general marketing strategies for business growth. Compensation up to \$55,000 (commensurate with experience) plus bonus package after 90 day training period. Some travel required.

Requirements for this position are:

- 1-2 years of leasing experience required.
- 2 Years minimum sales and financial experience.
- Professional Communication skills.
- Telephone Courtesy.
- Good Organizational skills.
- Multi-Tasking ability.
- Knowledge of MS Applications (Word, Excel, PowerPoint)
- Knowledge of MS Access a plus

If you enjoy a challenge, fit the stated criteria and are in search of a career opportunity, please forward your resume to <mailto:h-r@ccclease.com>. WE DO NOT OPEN ATTACHMENTS. Please cut and paste your resume to the email message.