



Pawnee Leasing Corporation excels in turbulent credit cycles. How many funding sources do you know that have successfully funded start-up and “B” credit quality small ticket leases continuously through multiple economic cycles since 1982? Very few.

We are growing in 2009 and are positioned for strong growth in the years ahead.

We are seeking a hands-on, professional and personable senior management team member to principally act in a Credit Manager role working closely with our credit and funding operations team including our national network of leasing brokers. The ideal candidate will have deep experience adjudicating small-ticket leases from the third party broker marketplace.

A job description is included below and applicants should express their interest by e-mail only to gary@pawneeleasing.com.

**Gary Souverein
President/COO
Pawnee Leasing Corporation
700 Centre Avenue
Fort Collins, CO 80526**

**Pawnee Leasing Corporation
Vice President – Credit/Funding Operations**

Job Responsibilities

1. Executive manager overseeing credit and documentation personnel.
2. Serve as an active, hands-on interface with the company’s customers, lease brokers, or other origination sources to facilitate transaction flow, quickly, efficiently and personally. Lead employees in recognizing that our customers/brokers, are one of the most important assets of the company.
3. Develop and constantly improve processes and procedures within credit and funding areas that promotes both efficiency and risk reduction.
4. Enhance current and develop new reporting tools to monitor trends within the company’s lease portfolio.
5. Proactively manage and analyze portfolio metrics and trends while making recommendations to assist in managing portfolio performance to meet or exceed company targets and goals.
6. Proactively identify new underwriting products and services that achieve the company’s risk/reward goals.
7. Create broker guidelines or other broker training tools that aid in the understanding of our credit and documentation policies and procedures in conjunction with the Marketing department.
8. Develop and maintain an internal department training manual.

9. Participate in industry trade association events and represent the company in a professional and positive manner at all times.
10. Prepare and manage the department budget. Assist in preparing and managing the overall company budget.
11. Act in a leadership capacity that promotes positive and productive behaviors by all employees and customers.
12. Work in a collaborative and supportive manner with department managers and President.
13. Other duties as assigned.

Required Skills:

Team player and committed problem solver.
Analytical reporting skills; strong Excel skills.
Internal and External communication skills.
Strong consumer and commercial credit background; preferably
small-ticket, high volume emphasis.
Strategic and tactical business planning skills.

Experience:

Ten years experience in banking or finance industry, ideally in small-ticket leasing.
Previous management experience and College/University degree required.

Reports to:
President/COO