

Robert Homans

Biodata

Bob Homans, currently of Kyiv, Ukraine, has been in the Equipment Finance Industry for over 25 years, and approximately 8 years working for international donor-funded projects in the former Soviet Union, the Middle East Sub-Saharan Africa and Southeast Asia.

In 1997 Bob Homans founded Norden Capital, a specialty lender and lease broker based in Los Angeles, Ca. Norden Capital focused on financing equipment for manufacturers in the Food & Beverage and Personal Care Industries. Bob Homans was one of the first individuals to focus on the equipment financing needs of the Natural Products Industry, the fastest-growing segment of the Food & Beverage Industry. Over the years Bob Homans has arranged financing for most of the major manufacturers in the Natural Products Industry.

In January 2005, Mr. Homans went to Ukraine, and began work for the Access to Credit Initiative (ATCI), a USAID-funded technical assistance project with activities in Ukraine and Moldova. In November 2006, Mr. Homans was named Head of the Equipment Leasing Component of ATCI, and served in that capacity through September 2007. While both were working at ATCI, Bob Homans and Bob Teichman, conceived of and implemented the Certified Leasing Specialist (CLS) Program. Co-sponsored by the Certified Leasing Professional Foundation of the US and the Certified Leasing Specialists Union of Ukraine, the CLS Program is the first professional certification program for leasing industry professionals outside of North America. Over 100 leasing industry professionals in Ukraine, and an additional 20 individuals in Moldova, have completed CLS training, passed the 3 required exams and have received CLS certificates.

In addition to USAID in Ukraine and Moldova, and his role as co-author of the IFC Global Leasing Toolkit, Bob Homans has worked in international donor-funded projects, primarily focused on business finance, in the Philippines, Laos, West Bank/Palestine, Kosovo, Tajikistan, Kyrgyzstan and Nigeria. He has been a speaker at international leasing conferences in France, Liberia and the Peoples' Republic of China.

Bob Homans received a Bachelor's Degree from Harvard College in 1969, a Master in International Administration from the School for International Training in 1973, and an MBA from the Stanford Graduate School of Business in 1977. Bob Homans also served in the U.S. Navy as a Lieutenant (j.g.).