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## KEYCORP REPORTS THIRD QUARTER 2009 RESULTS

- Net loss from continuing operations of $\$ .50$ per common share
- Loan loss reserve increased to $\$ 2.5$ billion, or $\mathbf{4 . 0 0 \%}$ of total loans
- Capital and liquidity positions remain strong; Tier 1 common equity ratio of 7.63\%
- Sharpened focus on relationship businesses
- $\$ 8.5$ billion in new or renewed loans and commitments originated

CLEVELAND, October 21, 2009 - KeyCorp (NYSE: KEY) today announced a third quarter net loss from continuing operations attributable to Key common shareholders of \$422 million, or $\$ .50$ per common share. These results compare to a net loss from continuing operations attributable to Key common shareholders of $\$ 9$ million, or $\$ .02$ per common share, for the third quarter of 2008.

The loss for the current quarter is largely the result of an increase in the provision for loan losses, write-downs of certain real estate related investments, higher costs associated with other real estate owned ("OREO"), and the write-off of certain intangible assets. During the third quarter, Key continued to increase its loan loss reserves by taking a $\$ 733$ million provision for loan losses, which exceeded net charge-offs by $\$ 146$ million. As of the end of the quarter, Key's allowance for loan losses was $\$ 2.5$ billion, or $4.00 \%$ of total loans, up from $\$ 1.4$ billion, or $1.90 \%$, one year ago.
"While our results continue to be impacted by the difficult operating environment, we believe the aggressive actions we've taken to address credit quality, strengthen capital and liquidity, and reshape our business mix position us to meet the challenges posed by the current environment and to emerge as a more competitive company when the economy rebounds," said Chief Executive Officer Henry L. Meyer III. "Further, we are encouraged by the continuation of deposit growth and the improvement in our net interest margin."

During the third quarter, Key exchanged common shares for retail capital securities, raising $\$ 505$ million of additional Tier 1 common equity. This completed a series of successful capital raises and exchanges that generated approximately $\$ 2.4$ billion of new Tier 1 common equity to bolster the company’s overall capital. At September 30, 2009, Key’s estimated Tier 1 risk-based capital and Tier 1 common equity ratios were $12.61 \%$ and $7.63 \%$, respectively.

Key's average deposits grew by $\$ 3.6$ billion, or $6 \%$, compared to the year-ago quarter, and the company originated approximately $\$ 8.5$ billion in new or renewed loans and commitments to consumers and businesses during the quarter, and $\$ 24.5$ billion during the first nine months of the year. As part of a multi-year investment in its 14 -state branch network, the company has opened 32 new branches (including relocations) in 8 markets in 2009, and expects to open an additional 6 branches by the end of the year. Also, Key will have completed renovations on approximately 160 branches over the past two years by the end of 2009.

Meyer added: "We are continuing to strengthen our business mix and to concentrate on the areas in which we believe we can be the most competitive. Earlier this month, we announced our decision to exit the government-guaranteed education lending business, following earlier actions taken to cease private student lending. Additionally, within the equipment leasing business, we have decided to cease conducting business in both the commercial vehicle and office leasing markets. These actions exemplify our disciplined focus on our core relationship businesses."

As a result of the decision to exit the government-guaranteed education lending business, Key has applied discontinued operations accounting to the education lending business for all periods presented in this release. In addition, during the third quarter of 2009, the company recorded a $\$ 45$ million charge to write-off intangible assets, other than goodwill, associated with the decision to cease lending in certain equipment leasing markets.

The following table shows Key's continuing and discontinued operating results for comparative quarters and for the nine-month periods ended September 30, 2009 and 2008.

## Results of Operations

| in millions, except per share amounts | Three months ended |  |  |  |  |  | Nine months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 9-30-09 |  | 6-30-09 |  | 9-30-08 |  | 9-30-09 |  | 9-30-08 |  |
| Summary of operations |  |  |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations attributable to Key | \$ | (381) | \$ | (230) | \$ | 3 | \$ | $(1,070)$ | \$ | (801) |
| Income (loss) from discontinued operations, net of taxes ${ }^{\left({ }^{\text {a }} \text { )}\right.}$ |  | (16) |  | 4 |  | (39) |  | (41) |  | (143) |
| Net loss attributable to Key | \$ | (397) | \$ | (226) | \$ | (36) | \$ | $(1,111)$ | \$ | (944) |
| Income (loss) from continuing operations attributable to Key | \$ | (381) | \$ | (230) | \$ | 3 | \$ | $(1,070)$ | \$ | (801) |
| Less: Dividends on Series A Preferred Stock |  | 7 |  | 15 |  | 12 |  | 34 |  | 12 |
| Noncash deemed dividend - common shares exchanged for Series A Preferred Stock |  | - |  | 114 |  | - |  | 114 |  | - |
| Cash dividends on Series B Preferred Stock |  | 31 |  | 31 |  | - |  | 94 |  | - |
| Amortization of discount on Series B Preferred Stock |  | 3 |  | 4 |  | - |  | 11 |  | - |
| Loss from continuing operations attributable to Key common shareholders |  | (422) |  | (394) |  | (9) |  | $(1,323)$ |  | (813) |
| Income (loss) from discontinued operations, net of taxes ${ }^{\left({ }^{\text {a }}\right.}$ |  | (16) |  | 4 |  | (39) |  | (41) |  | (143) |
| Net loss attributable to Key common shareholders | \$ | (438) | \$ | (390) | \$ | (48) | \$ | $(1,364)$ | \$ | (956) |
| Per common share - assuming dilution |  |  |  |  |  |  |  |  |  |  |
| Loss from continuing operations attributable to Key common shareholders | \$ | (.50) | \$ | (.68) | \$ | (.02) | \$ | (2.07) | \$ | (1.87) |
| Income (loss) from discontinued operations, net of taxes ${ }^{\left({ }^{\text {a }} \text { )}\right.}$ |  | (.02) |  | . 01 |  | (.08) |  | (.06) |  | (.33) |
| Net loss attributable to Key common shareholders ${ }^{(b)}$ | \$ | (.52) | \$ | (.68) | \$ | (.10) | \$ | (2.14) | \$ | (2.19) |

(a) In September 2009, management made the decision to discontinue the education lending business conducted through Key Education Resources, the education payment and financing unit of KeyBank National Association. In April 2009, management made the decision to curtail the operations of Austin Capital Management, Ltd., an investment subsidiary that specializes in managing hedge fund investments for its institutional customer base. As a result of these decisions, Key has accounted for these businesses as discontinued operations. Included in the loss from discontinued operations for the nine-month period ended September 30, 2009, is a $\$ 23$ million after tax, or $\$ .05$ per common share, charge for intangible assets impairment related to Austin Capital Management recorded during the first quarter.
(b) Earnings per share may not foot due to rounding.

KeyCorp Reports Third Quarter 2009 Results
October 21, 2009
Page 3

As shown in the following table, the comparability of Key's earnings for the current, prior and year-ago quarters is affected by several significant items.

Significant Items Affecting the Comparability of Earnings

| in millions, except per share amounts | Third Quarter 2009 |  |  |  |  |  | Second Quarter 2009 |  |  |  |  |  | Third Quarter 2008 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pre-tax Amount |  | After-tax Amount |  | $\begin{aligned} & \hline \text { Impact } \\ & \text { on EPS } \end{aligned}$ |  | Pre-tax Amount |  | After-tax Amount |  | Impact on EPS |  | Pre-tax Amount |  | $\begin{array}{r} \text { After-tax } \\ \text { Amount } \end{array}$ |  | $\begin{aligned} & \hline \text { Impact } \\ & \text { on EPS } \end{aligned}$ |  |
| Provision for loan losses in excess of net charge-offs | \$ | (146) | \$ | (91) | \$ | (.11) | \$ | (321) | \$ | (201) | \$ | (.35) | \$ | (103) | \$ | (64) | \$ | (.13) |
| Realized and unrealized losses on loan and securities portfolios held for sale or trading |  | (58) |  | (37) |  | (.04) |  | (23) |  | (15) |  | (.03) |  | $(88){ }^{(0)}$ |  | (56) ${ }^{(0)}$ |  | (.11) |
| Noncash charge for intangible assets impairment |  | (45) |  | (28) |  | (.03) |  | - |  | - |  | - |  | - |  | - |  | - |
| Provision for losses on lending-related commitments |  | (29) |  | (18) |  | (.02) |  | (11) |  | (7) |  | (.01) |  | (8) |  | (5) |  | (.01) |
| Gain (loss) related to exchange of common shares for capital securities |  | (17) |  | (11) |  | (.01) |  | 95 |  | 59 |  | . 10 |  | - |  | - |  | - |
| Noncash deemed dividend - common shares exchanged for Series A Preferred Stock |  | - |  | - |  | - |  | - |  | - |  | (.20) ${ }^{(2)}$ |  | - |  | - |  | - |
| FDIC special assessment |  | - |  | - |  | - |  | (44) |  | (27) |  | (.05) |  | - |  | - |  | - |
| Net gains from repositioning of securities portfolio |  | - |  | - |  | - |  | 125 |  | 78 |  | . 13 |  | - |  | - |  | - |
| Gain from sale of Key's claim associated with the Lehman Brothers' bankruptcy |  | - |  | - |  | - |  | 32 |  | 20 |  | . 03 |  | - |  | - |  | - |
| Charges related to leveraged lease tax litigation |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (30) |  | (.06) |
| Reversal of Honsador litigation reserve |  | - |  | - |  | - |  | - |  | - |  | - |  | 23 |  | 14 |  | . 03 |

(a) The deemed dividend related to the exchange of Key common shares for Series A Preferred Stock is subtracted from earnings to derive the numerator used in the calculation of per share results; it is not recorded as a reduction to equity.
(b) Includes $\$ 54$ million ( $\$ 33$ million after tax) of derivative-related charges recorded as a result of market disruption caused by the failure of Lehman Brothers, and $\$ 31$ million ( $\$ 19$ million after tax) of realized and unrealized losses from the residential properties segment of the construction loan portfolio.

EPS = Earnings per common share

## SUMMARY OF CONTINUING OPERATIONS

Taxable-equivalent net interest income was $\$ 599$ million for the third quarter of 2009, and the net interest margin was $2.80 \%$. These results compare to taxable-equivalent net interest income of $\$ 684$ million and a net interest margin of $3.17 \%$ for the third quarter of 2008. During the past twelve months, the net interest margin has remained under pressure as the decrease in the federal funds target rate has resulted in a larger decrease in the interest rates on earning assets than that experienced for interest-bearing liabilities. Competition for deposits and a shift in deposit mix to higher costing, longer-term certificates of deposit have also contributed to the lower net interest margin. During the same period, earning asset yields have been compressed as a result of the higher levels of nonperforming loans. Additionally, during the third quarter of 2009, Key terminated certain leveraged lease financing arrangements, which reduced net interest income by $\$ 14$ million and lowered the net interest margin by approximately 7 basis points.

Compared to the second quarter of 2009, taxable-equivalent net interest income increased by $\$ 24$ million, and the net interest margin rose by 10 basis points. The improvement reflects the impact of repricing maturing certificates of deposit at lower market rates, new or renewed loans with more favorable interest rate spreads, and increasing the securities available-for-sale portfolio using excess cash flows from loan repayments and deposit flows. The net interest margin for the second quarter was also affected by the termination of certain leveraged lease financing arrangements, which reduced net interest income by $\$ 16$ million and lowered the net interest margin by approximately 7 basis points.

KeyCorp Reports Third Quarter 2009 Results
October 21, 2009
Page 4
Key's noninterest income was $\$ 382$ million for the third quarter of 2009, compared to \$390 million for the year-ago quarter. Both the third quarter of 2009 and 2008 were impacted by market related conditions. In the third quarter of 2009, the company recorded a $\$ 26$ million loss resulting from changes in the fair values of certain investments made by the Funds Management unit within the Real Estate Capital and Corporate Banking Services line of business, a $\$ 20$ million loss resulting from changes in the fair values of certain commercial mortgage-backed securities held in the trading portfolio, and a $\$ 12$ million charge resulting from an increase in the reserve for losses related to customer derivatives. In addition, the company incurred a $\$ 17$ million loss associated with the exchange of common shares for capital securities in the third quarter of 2009. Noninterest income for the third quarter of 2008 includes $\$ 54$ million of derivative-related charges recorded as a result of market disruption caused by the failure of Lehman Brothers and \$31 million of realized and unrealized losses from the residential properties segment of the construction loan portfolio.

The major components of Key's fee-based income for the past five quarters are shown in the following table.

## Fee-based Income - Major Components

| in millions | 3Q09 |  | 2 Q 09 |  | 1Q09 |  | 4Q08 |  | 3Q08 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trust and investment services income | \$ | 113 | \$ | 119 | \$ | 110 | \$ | 131 | \$ | 125 |
| Service charges on deposit accounts |  | 83 |  | 83 |  | 82 |  | 90 |  | 94 |
| Operating lease income |  | 55 |  | 59 |  | 61 |  | 64 |  | 69 |
| Letter of credit and loan fees |  | 46 |  | 44 |  | 38 |  | 42 |  | 53 |
| Corporate-owned life insurance income |  | 26 |  | 25 |  | 27 |  | 33 |  | 28 |
| Electronic banking fees |  | 27 |  | 27 |  | 24 |  | 25 |  | 27 |
| Insurance income |  | 18 |  | 16 |  | 18 |  | 15 |  | 15 |
| Investment banking and capital markets income (loss) |  | (26) |  | 14 |  | 17 |  | 5 |  | (26) |
| Net losses from principal investing |  | (6) |  | (6) |  | (72) |  | (37) |  | (14) |

Compared to the second quarter of 2009, noninterest income decreased by $\$ 324$ million. The decrease was due largely to three transactions recorded during the second quarter. These transactions included $\$ 125$ million of net gains recorded in connection with the repositioning of the securities portfolio; a $\$ 95$ million gain related to the exchange of common shares for capital securities, compared to the $\$ 17$ million loss recorded in the current quarter; and a $\$ 32$ million gain from the sale of Key's claim associated with the Lehman Brothers' bankruptcy. During the third quarter, Key also experienced a $\$ 40$ million decrease in results from investment banking and capital markets activities, due primarily to the items discussed above, and a $\$ 14$ million decrease in net gains on sales of leased equipment.

Key's noninterest expense was $\$ 901$ million for the third quarter of 2009, compared to $\$ 740$ million for the same period last year. Personnel expense rose by $\$ 6$ million, due largely to higher costs associated with employee benefits, primarily pension expense. This increase was offset in part by a reduction in salaries expense caused by a $9 \%$ decline in the number of average full-time equivalent employees. Nonpersonnel expense increased by $\$ 155$ million, reflecting increases of $\$ 46$ million resulting from the write-down or sale of OREO, $\$ 37$ million in the FDIC deposit insurance assessment and $\$ 21$ million in the provision for losses on lending-related commitments. Also contributing to the increase in noninterest expense was the $\$ 45$ million writeoff of intangible assets, other than goodwill, recorded during the third quarter of 2009 as a result of Key's decision to cease lending in certain equipment leasing markets.

Compared to the second quarter of 2009, noninterest expense increased by $\$ 46$ million as a result of the $\$ 45$ million write-off of intangible assets associated with Key's equipment leasing business during the third quarter of 2009. Other changes in expense components between the third and second quarters of 2009 offset each other, with the FDIC deposit insurance assessment decreasing by $\$ 30$ million and OREO expense increasing by $\$ 36$ million.

## ASSET QUALITY

Key's provision for loan losses was $\$ 733$ million for the third quarter of 2009, compared to $\$ 336$ million for the year-ago quarter and $\$ 823$ million for the second quarter of 2009. Credit migration, particularly in the commercial real estate portfolio, continues to result in higher levels of net charge-offs and nonperforming loans, and increased reserves. Key's provision for loan losses for the third quarter of 2009 exceeded net loan charge-offs by $\$ 146$ million. As a result, Key's allowance for loan losses rose to $\$ 2.5$ billion, or $4.00 \%$ of total loans, at September 30, 2009, up from $\$ 2.3$ billion, or $3.48 \%$, at June 30, 2009.

Selected asset quality statistics for Key for each of the past five quarters are presented in the following table.

## Selected Asset Quality Statistics from Continuing Operations


(c) Includes the allowance for loan losses plus the liability for credit losses on lending-related commitments.

Net loan charge-offs for the quarter totaled $\$ 587$ million, or $3.59 \%$ of average loans. These results compare to $\$ 233$ million, or $1.28 \%$, for the same period last year and $\$ 502$ million, or $2.93 \%$, for the previous quarter. Key's net loan charge-offs by loan type for each of the past five quarters are shown in the following table.

KeyCorp Reports Third Quarter 2009 Results
October 21, 2009
Page 6

## Net Loan Charge-offs from Continuing Operations

| dollars in millions |  | 3Q09 |  |  | 2 Q 09 |  |  | 1Q09 |  |  | 4Q08 |  |  | 3Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial, financial and agricultural | \$ | 168 |  | \$ | 168 |  | \$ | 232 |  | \$ | 119 |  | \$ | 62 |
| Real estate - commercial mortgage |  | 81 |  |  | 87 |  |  | 21 |  |  | 43 |  |  | 20 |
| Real estate - construction |  | 216 |  |  | 133 |  |  | 104 |  |  | 49 |  |  | 79 |
| Commercial lease financing |  | 27 |  |  | 22 |  |  | 18 |  |  | 21 |  |  | 19 |
| Total commercial loans |  | 492 |  |  | 410 |  |  | 375 |  |  | 232 |  |  | 180 |
| Home equity - Community Banking |  | 25 |  |  | 24 |  |  | 17 |  |  | 14 |  |  | 9 |
| Home equity - National Banking |  | 20 |  |  | 18 |  |  | 15 |  |  | 17 |  |  | 12 |
| Marine |  | 25 |  |  | 29 |  |  | 32 |  |  | 25 |  |  | 16 |
| Other |  | 25 |  |  | 21 |  |  | 21 |  |  | 21 |  |  | 16 |
| Total consumer loans |  | 95 |  |  | 92 |  |  | 85 |  |  | 77 |  |  | 53 |
| Total net loan charge-offs | \$ | 587 |  | \$ | 502 |  | \$ | 460 |  | \$ | 309 |  | \$ | 233 |
| Net loan charge-offs to average loans from continuing operations |  | 3.59 | \% |  | 2.93 | \% |  | 2.60 | \% |  | 1.67 | \% |  | 1.28 |
| Net loan charge-offs from discontinued operations - education lending business | \$ | 38 |  | \$ | 37 |  | \$ | 32 |  | \$ | 33 |  | \$ | 40 |

Compared to the second quarter of 2009, net loan charge-offs in the commercial loan portfolio increased by $\$ 82$ million, as elevated net charge-offs continue on commercial real estate loans. The Real Estate Capital and Corporate Banking Services line of business within the National Banking group accounted for most of the growth in net charge-offs in the commercial real estate portfolio. The level of net charge-offs in the consumer portfolio rose by $\$ 3$ million. As shown in the table on page 7, Key's exit loan portfolio accounted for $\$ 137$ million, or $23 \%$, of Key's total net loan charge-offs for the third quarter of 2009. Net charge-offs in the exit portfolio decreased by $\$ 11$ million from the second quarter of 2009.

At September 30, 2009, Key's nonperforming loans totaled $\$ 2.3$ billion and represented $3.68 \%$ of period-end portfolio loans, compared to $3.25 \%$ at June 30, 2009, and $1.32 \%$ at September 30, 2008. Nonperforming assets at September 30, 2009, totaled $\$ 2.8$ billion and represented $4.46 \%$ of portfolio loans, OREO and other nonperforming assets, compared to $3.77 \%$ at June 30, 2009, and $1.69 \%$ at September 30, 2008. The following table illustrates the trend in Key's nonperforming assets by loan type over the past five quarters.

## Nonperforming Assets from Continuing Operations



KeyCorp Reports Third Quarter 2009 Results October 21, 2009
Page 7

As shown in the preceding table, nonperforming assets rose during the third quarter of 2009, but at a much slower pace than that experienced in recent quarters. Most of the increase in nonperforming loans was attributable to the commercial real estate portfolio and was caused in part by the continuation of deteriorating market conditions in the income properties segment. The increase in nonperforming loans held for sale reflects the actions Key is taking to aggressively reduce its exposure in the commercial real estate and institutional portfolios through the sale of selected assets. In conjunction with these efforts, Key transferred $\$ 193$ million of loans ( $\$ 248$ million, net of $\$ 55$ million in net charge-offs) from the held-to-maturity loan portfolio to held-forsale status during the third quarter of 2009, and has contracted to sell most of these loans by the end of October. As shown in the following table, Key's exit loan portfolio accounted for \$695 million, or $25 \%$, of Key's total nonperforming assets at September 30, 2009, compared to $\$ 747$ million, or $29 \%$, at June 30, 2009.

The composition of Key's exit loan portfolio at September 30, 2009, and June 30, 2009, the net charge-offs recorded on this portfolio for the third and second quarters of 2009, and the nonperforming status of these loans at September 30, 2009, and June 30, 2009, are shown in the following table.

## Exit Loan Portfolio from Continuing Operations

| in millions | Balance Outstanding |  |  |  | $\begin{array}{r} \text { Change } \\ 9-30-09 \text { vs. } \\ 6-30-09 \end{array}$ |  | Net Loan Charge-offs |  |  |  | Balance on Nonperforming Status |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 9-30-09 |  | 6-30-09 |  |  |  | 3Q09 |  | 2Q09 |  | 9-30-09 |  | 6-30-09 |  |
| Residential properties - homebuilder | \$ | 518 | \$ | 614 | \$ | (96) | \$ | 33 | \$ | 62 | \$ | 260 | \$ | 298 |
| Residential properties - held for sale |  | 62 |  | 65 |  | (3) |  |  |  | - |  | 62 |  | 65 |
| Total residential properties |  | 580 |  | 679 |  | (99) |  | 33 |  | 62 |  | 322 |  | 363 |
| Marine and RV floor plan |  | 511 |  | 696 |  | (185) |  | 25 |  | 8 |  | 142 |  | 154 |
| Commercial lease financing ${ }^{(a)}$ |  | 3,304 |  | 3,824 |  | (520) |  | 30 |  | 29 |  | 194 |  | 190 |
| Total commercial loans |  | 4,395 |  | 5,199 |  | (804) |  | 88 |  | 99 |  | 658 |  | 707 |
| Home equity - National Banking |  | 880 |  | 934 |  | (54) |  | 20 |  | 18 |  | 21 |  | 20 |
| Marine |  | 2,943 |  | 3,095 |  | (152) |  | 25 |  | 29 |  | 15 |  | 19 |
| RV and other consumer |  | 231 |  | 245 |  | (14) |  | 4 |  | 2 |  | 1 |  | 1 |
| Total consumer loans |  | 4,054 |  | 4,274 |  | (220) |  | 49 |  | 49 |  | 37 |  | 40 |
| Total exit loans in loan portfolio | \$ | 8,449 |  | 9,473 | \$ | $(1,024)$ | \$ | 137 | \$ | 148 | \$ | 695 | \$ | 747 |
| Discontinued operations - education |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| lending business | \$ | 3,912 |  | 3,784 | \$ | 128 | \$ | 38 | \$ | 37 | \$ | 11 | \$ | 3 |

(a) Includes the business aviation, commercial vehicle, office products, construction and industrial, and Canadian lease financing portfolios; and all remaining balances related to lease in, lease out; sale in, sale out; service contract leases and qualified technological equipment leases.

Key’s allowance for loan losses was $\$ 2.5$ billion, or $4.00 \%$ of loans outstanding, at September 30, 2009, compared to $\$ 2.3$ billion, or $3.48 \%$, at June 30, 2009, and $\$ 1.4$ billion, or $1.90 \%$, at September 30, 2008. The company has continued to increase its allowance for loan losses as the current credit cycle progresses, and at September 30, 2009, had a coverage ratio of 109\% of nonperforming loans.

KeyCorp Reports Third Quarter 2009 Results
October 21, 2009
Page 8

## CAPITAL

Key's risk-based capital ratios included in the following table continued to exceed all "well-capitalized" regulatory benchmarks at September 30, 2009.

## Capital Ratios

|  | $\mathbf{9 - 3 0 - 0 9}$ | $\mathbf{6 - 3 0 - 0 9}$ | $\mathbf{3 - 3 1 - 0 9}$ | $\mathbf{1 2 - 3 1 - 0 8}$ | $\mathbf{9 - 3 0 - 0 8}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Tier 1 common equity $^{\left({ }^{(a)}\right.}$ | $7.63 \%$ | $7.36 \%$ | $5.62 \%$ | $5.62 \%$ | $5.58 \%$ |
| Tier 1 risk-based capital ${ }^{(a)}$ | 12.61 | 12.57 | 11.22 | 10.92 | 8.55 |
| Total risk-based capital $^{\left({ }^{(a)}\right.}$ | 16.75 | 16.67 | 15.18 | 14.82 | 12.40 |
| Tangible Key shareholders' equity to tangible assets $^{\text {Tangible common equity to tangible assets }} 10.41$ | 10.16 | 9.23 | 8.92 | 6.95 |  |

(a) 9-30-09 ratio is estimated.

In an effort to further enhance its Tier 1 common equity, on July 8, 2009, Key commenced an SEC-registered offer to exchange Key common shares for certain capital (i.e., retail trust preferred) securities. This exchange offer, which expired on August 4, 2009, generated approximately $\$ 505$ million of additional Tier 1 common equity. This completes a series of successful capital raises and exchanges that generated approximately $\$ 2.4$ billion of new Tier I common equity to bolster the company's overall capital and to respond to the SCAP initiated by the U.S. Treasury Department and the federal banking regulators. As shown in the preceding table, at September 30, 2009, Key had a Tier 1 risk-based capital ratio of $12.61 \%$, a Tier 1 common equity ratio of $7.63 \%$ and a tangible common equity ratio of $7.58 \%$.

Transactions that caused the change in Key's outstanding common shares over the past five quarters are summarized in the following table.

## Summary of Changes in Common Shares Outstanding

| in thousands | 3Q09 | 2 Q 09 | 1 Q 09 | 4Q08 | 3Q08 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Shares outstanding at beginning of period | 797,246 | 498,573 | 495,002 | 494,765 | 485,662 |
| Common shares exchanged for capital securities | 81,278 | 46,338 | - | - | - |
| Common shares exchanged for Series A Preferred Stock | - | 46,602 | - | - | - |
| Common shares issued | - | 205,439 | - | - | 7,066 |
| Shares reissued under employee benefit plans | 35 | 294 | 3,571 | 237 | 2,037 |
| Shares outstanding at end of period | 878,559 | 797,246 | 498,573 | 495,002 | 494,765 |

During the third quarter of 2009, Key made a $\$ 31$ million cash dividend payment to the U.S. Treasury Department. This is the third of such quarterly payments that Key has made after having raised $\$ 2.5$ billion of additional capital during the fourth quarter of 2008 as a participant in the U.S. Treasury's Capital Purchase Program.

KeyCorp Reports Third Quarter 2009 Results
October 21, 2009
Page 9

## LINE OF BUSINESS RESULTS

The following table shows the contribution made by each major business group to Key's taxable-equivalent revenue from continuing operations and income (loss) from continuing operations attributable to Key for the periods presented. The specific lines of business that comprise each of the major business groups are described under the heading "Line of Business Descriptions." For more detailed financial information pertaining to each business group and its respective lines of business, see the tables at the end of this release.

## Major Business Groups

| dollars in millions | 3Q09 |  | 2Q09 |  | 3Q08 |  | Percent change 3Q09 vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2Q09 | 3Q08 |  |  |
| Revenue from continuing operations (TE) |  |  |  |  |  |  |  |  |
| Community Banking | \$ | 618 |  |  | \$ | 593 | \$ | 651 | 4.2 \% | (5.1) \% |
| National Banking ${ }^{(a)}$ |  | 461 |  | 514 |  | 460 | (10.3) | . 2 |
| Other Segments ${ }^{(b)}$ |  | (56) |  | 183 |  | (9) | N/M | (522.2) |
| Total Segments |  | 1,023 |  | 1,290 |  | 1,102 | (20.7) | (7.2) |
| Reconciling Items ${ }^{(c)}$ |  | (42) |  | (9) |  | (28) | (366.7) | (50.0) |
| Total | \$ | 981 | \$ | 1,281 | \$ | 1,074 | (23.4) $\%$ | (8.7) \% |
| Income (loss) from continuing operations |  |  |  |  |  |  |  |  |
| attributable to Key |  |  |  |  |  |  |  |  |
| Community Banking | \$ | (7) | \$ | (54) | \$ | 98 | 87.0 \% | N/M |
| National Banking ${ }^{(a)}$ |  | (352) |  | (290) |  | (90) | (21.4) | (291.1) \% |
| Other Segments ${ }^{(b)}$ |  | (28) |  | 112 |  | 8 | N/M | N/M |
| Total Segments |  | (387) |  | (232) |  | 16 | (66.8) | N/M |
| Reconciling Items ${ }^{\text {c }}$ |  | 6 |  | 2 |  | (13) | 200.0 | N/M |
| Total | \$ | (381) | \$ | (230) | \$ | 3 | (65.7) \% | N/M |

(a) National Banking's results for the third quarter of 2009 include a $\$ 45$ million ( $\$ 28$ million after tax) write-off of intangible assets, other than goodwill, resulting from Key's decision to cease lending in certain equipment leasing markets. For the third quarter of 2008, National Banking's results include $\$ 54$ million (\$33 million after tax) of derivative-related charges recorded as a result of market disruption caused by the failure of Lehman Brothers, and $\$ 31$ million ( $\$ 19$ million after tax) of realized and unrealized losses from the residential properties segment of the construction loan portfolio.
(b) Other Segments' results for the third quarter of 2009 include a $\$ 17$ million ( $\$ 11$ million after tax) loss related to the exchange of Key common shares for capital securities. For the second quarter of 2009, Other Segments’ results include net gains of $\$ 125$ million ( $\$ 78$ million after tax) recorded in connection with the repositioning of the securities portfolio and a $\$ 95$ million (\$59 million after tax) gain related to the exchange of Key common shares for capital securities. During the third quarter of 2008, Other Segments' results include a $\$ 23$ million ( $\$ 14$ million after tax) credit, representing the reversal of the remaining reserve associated with the previously disclosed Honsador litigation, which was settled in September 2008.
(c) Reconciling Items for the second quarter of 2009 include a $\$ 32$ million ( $\$ 20$ million after tax) gain from the sale of Key's claim associated with the Lehman Brothers' bankruptcy. For the third quarter of 2008, Reconciling Items includes a charge of $\$ 30$ million to income taxes for the interest cost associated with the previously disclosed leveraged lease tax litigation.

TE = Taxable Equivalent, N/M = Not Meaningful

KeyCorp Reports Third Quarter 2009 Results
October 21, 2009
Page 10

## Community Banking

| dollars in millions | 3Q09 |  | 2Q09 |  | 3Q08 |  | Percent change 3Q09 vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2Q09 | 3Q08 |  |  |
| Summary of operations |  |  |  |  |  |  |  |  |
| Net interest income (TE) | \$ | 419 |  |  | \$ | 398 | \$ | 438 | 5.3 \% | (4.3) \% |
| Noninterest income |  | 199 |  | 195 |  | 213 | 2.1 | (6.6) |
| Total revenue (TE) |  | 618 |  | 593 |  | 651 | 4.2 | (5.1) |
| Provision for loan losses |  | 143 |  | 187 |  | 56 | (23.5) | 155.4 |
| Noninterest expense |  | 486 |  | 492 |  | 438 | (1.2) | 11.0 \% |
| Income (loss) before income taxes (TE) |  | (11) |  | (86) |  | 157 | 87.2 | N/M |
| Allocated income taxes and TE adjustments |  | (4) |  | (32) |  | 59 | 87.5 | N/M |
| Net income (loss) attributable to Key | \$ | (7) | \$ | (54) | \$ | 98 | 87.0 \% | N/M |
| Average balances |  |  |  |  |  |  |  |  |
| Loans and leases | \$ | 27,410 | \$ | 28,237 | \$ | 28,874 | (2.9) \% | (5.1) \% |
| Total assets |  | 30,304 |  | 31,168 |  | 31,896 | (2.8) | (5.0) |
| Deposits |  | 52,954 |  | 52,689 |  | 50,378 | . 5 | 5.1 |
| Assets under management at period end | \$ | 17,090 | \$ | 15,815 | \$ | 18,278 | 8.1 \% | (6.5) \% |

TE = Taxable Equivalent, N/M = Not Meaningful

| Additional Community Banking Data dollars in millions | 3Q09 |  | 2Q09 |  | 3Q08 |  | Percent change 3 Q09 vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2Q09 | 3Q08 |  |  |
| Average deposits outstanding |  |  |  |  |  |  |  |  |
| NOW and money market deposit accounts | \$ | 17,375 |  |  | \$ | 17,361 | \$ | 19,507 | . 1 \% | (10.9) \% |
| Savings deposits |  | 1,776 |  | 1,785 |  | 1,752 | (.5) | 1.4 |
| Certificates of deposit (\$100,000 or more) |  | 8,884 |  | 8,974 |  | 6,875 | (1.0) | 29.2 |
| Other time deposits |  | 14,705 |  | 14,898 |  | 13,103 | (1.3) | 12.2 |
| Deposits in foreign office |  | 477 |  | 548 |  | 1,193 | (13.0) | (60.0) |
| Noninterest-bearing deposits |  | 9,737 |  | 9,123 |  | 7,948 | 6.7 | 22.5 |
| Total deposits | \$ | 52,954 | \$ | 52,689 | \$ | 50,378 | . 5 \% | 5.1 \% |


| Home equity loans |  |  |  |
| :--- | :---: | :---: | :---: |
| Average balance | $\$ 10,188$ | $\$ 10,287$ | $\$ 9,887$ |
| Weighted-average loan-to-value ratio (at date of origination) | $70 \%$ | $70 \%$ | $70 \%$ |
| Percent first lien positions | 53 | 53 | 54 |
| Other data |  |  |  |
| Branches | 1,003 | 993 | 986 |
| Automated teller machines | 1,492 | 1,485 | 1,479 |

## Community Banking Summary of Operations

Community Banking recorded a net loss attributable to Key of $\$ 7$ million for the third quarter of 2009, compared to net income attributable to Key of $\$ 98$ million for the year-ago quarter. Increases in the provision for loan losses and noninterest expense, coupled with decreases in net interest income and noninterest income, caused the decline.

Taxable-equivalent net interest income declined by $\$ 19$ million, or $4 \%$, from the third quarter of 2008, due primarily to a decrease in average earning assets. Average deposits increased by $\$ 2.6$ billion, or $5 \%$, reflecting strong growth in noninterest-bearing deposits. The composition and value of deposits have been impacted by the declining interest rate environment and a shift from money market deposit accounts into higher-costing, longer-term certificates of deposit, reflecting consumer preferences.

Noninterest income decreased by $\$ 14$ million, or $7 \%$, from the year-ago quarter, due largely to a decline in service charges on deposit accounts resulting from changing client behavior. Also contributing to lower noninterest income was a reduction in investment banking and capital markets income, due primarily to a decline in derivatives trading volume and an increase in the reserve for losses related to customer derivatives. These reductions were partially offset by higher mortgage loan sale gains.

The provision for loan losses rose by $\$ 87$ million compared to the third quarter of 2008, reflecting a $\$ 24$ million increase in net loan charge-offs, primarily from the home equity and consumer installment loan portfolios. Community Banking's provision for loan losses for the third quarter of 2009 exceeded its net loan charge-offs by $\$ 49$ million, as the company continued to increase reserves in light of the challenging credit conditions brought on by a weak economy.

Noninterest expense grew by $\$ 48$ million, or $11 \%$, from the year-ago quarter, due largely to a higher FDIC deposit insurance assessment, and increases in both internally allocated overhead and marketing expense. The adverse effect of these factors was offset in part by lower personnel expense, reflecting a reduction in salaries expense caused by a decrease in the number of average full-time equivalent employees, and lower incentive compensation accruals.

## National Banking


(a) National Banking's results for the third quarter of 2009 include a $\$ 45$ million ( $\$ 28$ million after tax) write-off of intangible assets, other than goodwill, resulting from Key's decision to cease lending in certain equipment leasing markets. For the third quarter of 2008, National Banking's results include $\$ 54$ million ( $\$ 33$ million after tax) of derivative-related charges recorded as a result of market disruption caused by the failure of Lehman Brothers, and \$31 million (\$19 million after tax) of realized and unrealized losses from the residential properties segment of the construction loan portfolio.

TE = Taxable Equivalent, N/M = Not Meaningful

KeyCorp Reports Third Quarter 2009 Results
October 21, 2009
Page 12

## National Banking Summary of Continuing Operations

National Banking recorded a loss from continuing operations attributable to Key of \$352 million for the third quarter of 2009, compared to $\$ 90$ million for the same period one year ago. A substantially higher provision for loan losses, lower net interest income and an increase in noninterest expense were offset in part by an increase in noninterest income.

Taxable-equivalent net interest income decreased by $\$ 41$ million, or $13 \%$, from the third quarter of 2008, due primarily to a decrease in average earning assets and a higher level of nonperforming loans, offset in part by more favorable deposit spreads and an increase in average deposits. Average earning assets decreased by $\$ 7.9$ billion, or $17 \%$, from the year-ago quarter, reflecting reductions in the commercial and held-for-sale loan portfolios. Average deposits rose by $\$ 1.1$ billion, or $9 \%$, as growth in NOW accounts and noninterest-bearing deposits more than offset a decline in money market deposit accounts.

Noninterest income rose by $\$ 42$ million, or $28 \%$, from the third quarter of 2008. Both the third quarter of 2009 and 2008 were impacted by market-related conditions. In the third quarter of 2009, National Banking recorded a $\$ 26$ million loss resulting from changes in the fair values of certain investments made by the Funds Management unit within the Real Estate Capital and Corporate Banking Services line of business, a $\$ 20$ million loss resulting from changes in the fair values of certain commercial mortgage-backed securities held in the trading portfolio, and an $\$ 8$ million charge resulting from an increase in the reserve for losses related to customer derivatives. Noninterest income for the third quarter of 2008 includes $\$ 54$ million of derivative-related charges recorded as a result of market disruption caused by the failure of Lehman Brothers, and \$31 million of realized and unrealized losses from the residential properties segment of the construction loan portfolio. The improvement in noninterest income compared to the third quarter of 2008 also reflects a $\$ 16$ million increase in net gains on sales of leased equipment.

The provision for loan losses rose by $\$ 314$ million from the year-ago quarter. National Banking's provision for loan losses for the third quarter of 2009 exceeded its net loan charge-offs by $\$ 100$ million as the company continued to increase reserves in a weak economy.

Noninterest expense grew by $\$ 112$ million, or $35 \%$, from the third quarter of 2008, reflecting higher expenses associated with the write-down or sale of OREO, and the $\$ 45$ million write-off of intangible assets, other than goodwill, recorded during the current quarter as a result of Key's decision to cease conducting business in certain equipment leasing markets. Also contributing to the growth in noninterest expense were increases in the provision for losses on lending-related commitments and a variety of other miscellaneous expense components. The adverse effect of these factors was offset in part by lower personnel expense, reflecting a reduction in salaries expense caused by a decrease in the number of average full-time equivalent employees, and a decline in severance costs.

Earlier this month, management announced its decision to discontinue the education lending business and to focus on the growing demand from schools for integrated, simplified billing, payment and cash management solutions. The Consumer Finance line of business will continue to service existing loans in this portfolio and to originate education loans through December 4, 2009. In April 2009, Key made the strategic decision to curtail the operations of Austin Capital Management, Ltd., an investment subsidiary that specializes in managing hedge fund investments for its institutional customer base. As a result of these decisions, Key has applied discontinued operations accounting to these businesses.

KeyCorp Reports Third Quarter 2009 Results
October 21, 2009
Page 13

## Other Segments

Other Segments consist of Corporate Treasury and Key’s Principal Investing unit. These segments generated a net loss attributable to Key of $\$ 28$ million for the third quarter of 2009, compared to net income attributable to Key of $\$ 8$ million for the same period last year. These results reflect a $\$ 17$ million loss related to the exchange of Key common shares for capital securities during the current quarter. Additionally, Key incurred $\$ 11$ million of expense in the third quarter of 2009, compared to income of $\$ 8$ million in the year-ago quarter as a result of the volatility associated with hedge accounting applied to debt instruments.

## Line of Business Descriptions

## Community Banking

Regional Banking provides individuals with branch-based deposit and investment products, personal finance services and loans, including residential mortgages, home equity and various types of installment loans. This line of business also provides small businesses with deposit, investment and credit products, and business advisory services.

Regional Banking also offers financial, estate and retirement planning, and asset management services to assist high-net-worth clients with their banking, trust, portfolio management, insurance, charitable giving and related needs.

Commercial Banking provides midsize businesses with products and services that include commercial lending, cash management, equipment leasing, investment and employee benefit programs, succession planning, access to capital markets, derivatives and foreign exchange.

## National Banking

Real Estate Capital and Corporate Banking Services consists of two business units, Real Estate Capital and Corporate Banking Services.

Real Estate Capital is a national business that provides construction and interim lending, permanent debt placements and servicing, equity and investment banking, and other commercial banking products and services to developers, brokers and owner-investors. This unit deals primarily with nonowner-occupied properties (i.e., generally properties in which at least $50 \%$ of the debt service is provided by rental income from nonaffiliated third parties). Real Estate Capital emphasizes providing clients with finance solutions through access to the capital markets.

Corporate Banking Services provides cash management, interest rate derivatives, and foreign exchange products and services to clients served by both the Community Banking and National Banking groups. Through its Public Sector and Financial Institutions businesses, Corporate Banking Services also provides a full array of commercial banking products and services to government and not-for-profit entities, and to community banks.

Equipment Finance meets the equipment leasing needs of companies worldwide and provides equipment manufacturers, distributors and resellers with financing options for their clients. Lease financing receivables and related revenues are assigned to other lines of business (primarily Institutional and Capital Markets, and Commercial Banking) if those businesses are principally responsible for maintaining the relationship with the client.

Institutional and Capital Markets, through its KeyBanc Capital Markets unit, provides commercial lending, treasury management, investment banking, derivatives, foreign exchange, equity and debt underwriting and trading, and syndicated finance products and services to large corporations and middle-market companies.

Through its Victory Capital Management unit, Institutional and Capital Markets also manages or offers advice regarding investment portfolios for a national client base, including corporations, labor unions, not-for-profit organizations, governments and individuals. These portfolios may be managed in separate accounts, common funds or the Victory family of mutual funds.

Consumer Finance provides government-guaranteed education loans to students and their parents, and processes tuition payments for private schools. Through its Commercial Floor Plan Lending unit, this line of business also finances inventory for automobile dealers. In October 2008, Key exited retail and floor-plan lending for marine and recreational vehicle products, and began to limit new education loans to those backed by government guarantee. In September 2009, management made the decision to discontinue the education lending business and to focus on the growing demand from schools for integrated, simplified billing, payment and cash management solutions. The Consumer Finance line of business continues to service existing loans in these portfolios and will continue to originate education loans through December 4, 2009. These actions are consistent with Key's strategy of de-emphasizing nonrelationship or out-of-footprint businesses.

Cleveland-based KeyCorp is one of the nation's largest bank-based financial services companies, with assets of $\$ 97.0$ billion at September 30, 2009. Key companies provide investment management, retail and commercial banking, consumer finance, and investment banking products and services to individuals and companies throughout the United States and, for certain businesses, internationally. The company's businesses deliver their products and services through 1,003 branches and additional offices; a network of 1,492 ATMs; telephone banking centers (1.800.KEY2YOU); and a Web site, https://www.key.com/ ${ }^{\circledR}$ that provides account access and financial products 24 hours a day.

## Notes to Editors:

A live Internet broadcast of KeyCorp's conference call to discuss quarterly results and currently anticipated earnings trends and to answer analysts' questions can be accessed through the Investor Relations section at https://www.key.com/ir at 9:00 a.m. ET, on Wednesday, October 21, 2009. An audio replay of the call will be available through October 28.

For up-to-date company information, media contacts and facts and figures about Key's lines of business visit our Media Newsroom at https://www.key.com/newsroom.

This earnings release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements about Key's financial condition, results of operations, earnings outlook, asset quality trends and profitability. Forward-looking statements are not historical facts but instead represent only management's current expectations and forecasts regarding future events, many of which, by their nature, are inherently uncertain and outside of Key's control. Key's actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements.

Factors that may cause actual results to differ materially include, among other things: (1) adverse capital market conditions and the ability to raise equity and other funding required by the banking regulators or otherwise; (2) further downgrades in Key's credit ratings; (3) unprecedented volatility in the stock markets, public debt markets and other capital markets, including continued disruption in the fixed income markets; (4) changes in interest rates; (5) changes in trade, monetary or fiscal policy; (6) changes in foreign exchange rates, equity markets and the financial soundness of other unrelated financial companies; (7) asset price deterioration, which has had (and may continue to have) a negative effect on the valuation of certain asset categories represented on Key's balance sheet; (8) continuation of the recent deterioration in general economic conditions, or in the condition of the local economies or industries in which Key has significant operations or assets, which could, among other things, materially impact credit quality trends and Key's ability to generate loans; (9) continued disruption in the housing markets and related conditions in the financial markets; (10) increased competitive pressure among financial services companies due to the consolidation of competing financial institutions and the conversion of certain investment banks to bank holding companies; (11) heightened legal standards and regulatory practices, requirements or expectations; (12) the inability to successfully execute strategic initiatives designed to grow revenues and/or manage expenses; (13) increased FDIC deposit insurance premiums and debt-guarantee fees; (14) difficulty in attracting and/or retaining executives and/or relationship managers; (15) consummation of significant business combinations or divestitures; (16) operational or risk management failures due to technological or other factors; (17) changes in accounting or tax practices or requirements; (18) new legal obligations or liabilities or unfavorable resolution of litigation; and (19) disruption in the economy and general business climate as a result of terrorist activities or military actions.

For additional information on KeyCorp and the factors that could cause actual results or financial condition to differ materially from those described in the forward-looking statements consult KeyCorp's Annual Report on Form 10-K for the year ended December 31, 2008, and subsequent filings with the Securities and Exchange Commission available on the Securities and Exchange Commission's website (www.sec.gov). Forward-looking statements are not guarantees of future performance and should not be relied upon as representing management's views as of any subsequent date. Key does not assume any obligation to update these forward-looking statements.

## Financial Highlights

(dollars in millions, except per share amounts)

|  | Three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 9-30-09 |  | 6-30-09 |  | 9-30-08 |  |
| Summary of operations |  |  |  |  |  |  |
| Net interest income (TE) | \$ | 599 | \$ | 575 | \$ | 684 |
| Noninterest income |  | 382 |  | 706 |  | 390 |
| Total revenue (TE) |  | 981 |  | 1,281 |  | 1,074 |
| Provision for loan losses |  | 733 |  | 823 |  | 336 |
| Noninterest expense |  | 901 |  | 855 |  | 740 |
| Income (loss) from continuing operations attributable to Key |  | (381) |  | (230) |  | 3 |
| Income (loss) from discontinued operations, net of taxes ${ }^{(b)}$ |  | (16) |  | 4 |  | (39) |
| Net loss attributable to Key |  | (397) ${ }^{\text {(a) }}$ |  | (226) |  | $(36){ }^{(a)}$ |
| Loss from continuing operations attributable to Key common shareholders | \$ | (422) | \$ | (394) | \$ | (9) |
| Income (loss) from discontinued operations, net of taxes ${ }^{(b)}$ |  | (16) |  | 4 |  | (39) |
| Net loss attributable to Key common shareholders |  | $(438){ }^{(a)}$ |  | (390) |  | $(48){ }^{(a)}$ |
| Per common share |  |  |  |  |  |  |
| Loss from continuing operations attributable to Key common shareholders | \$ | (.50) | \$ | (.68) | \$ | (.02) |
| Income (loss) from discontinued operations, net of taxes ${ }^{(b)}$ |  | (.02) |  | . 01 |  | (.08) |
| Net loss attributable to Key common shareholders |  | (.52) |  | (.68) |  | (.10) |
| Loss from continuing operations attributable to Key common shareholders - assuming dilution |  | (.50) |  | (.68) |  | (.02) |
| Income (loss) from discontinued operations, net of taxes - assuming dilution ${ }^{\text {(b) }}$ |  | (.02) |  | . 01 |  | (.08) |
| Net loss attributable to Key common shareholders - assuming dilution |  | (.52) ${ }^{\text {(a) }}$ |  | (.68) |  | (.10) ${ }^{\text {(a) }}$ |
| Cash dividends paid |  | . 01 |  | . 01 |  | . 1875 |
| Book value at period end |  | 9.39 |  | 10.21 |  | 16.16 |
| Tangible book value at period end |  | 8.29 |  | 8.92 |  | 12.66 |
| Market price at period end |  | 6.50 |  | 5.24 |  | 11.94 |
| Performance ratios |  |  |  |  |  |  |
| From continuing operations: |  |  |  |  |  |  |
| Return on average total assets |  | (1.62) \% |  | (.96) \% |  | . 01 \% |
| Return on average common equity |  | (20.30) |  | (15.52) |  | (.44) |
| Net interest margin (TE) |  | 2.80 |  | 2.70 |  | 3.17 |
| From consolidated operations: |  |  |  |  |  |  |
| Return on average total assets |  | (1.62) \% ${ }^{(a)}$ |  | (.90) \% |  | (.14) \% ${ }^{(2)}$ |
| Return on average common equity |  | $(21.07)^{\text {(a) }}$ |  | (15.32) |  | $(2.36){ }^{\text {(a) }}$ |
| Net interest margin (TE) |  | 2.79 |  | 2.67 |  | 3.13 |
| Capital ratios at period end |  |  |  |  |  |  |
| Key shareholders' equity to assets |  | 11.31 \% |  | 11.10 \% |  | 8.54 \% |
| Tangible Key shareholders' equity to tangible assets |  | 10.41 |  | 10.16 |  | 6.95 |
| Tangible common equity to tangible assets |  | 7.58 |  | 7.35 |  | 6.29 |
| Tier 1 common equity ${ }^{(c)}$ |  | 7.63 |  | 7.36 |  | 5.58 |
| Tier 1 risk-based capital ${ }^{(c)}$ |  | 12.61 |  | 12.57 |  | 8.55 |
| Total risk-based capital ${ }^{(c)}$ |  | 16.75 |  | 16.67 |  | 12.40 |
| Leverage ${ }^{(c)}$ |  | 12.05 |  | 12.26 |  | 9.28 |
| Asset quality - from continuing operations |  |  |  |  |  |  |
| Net loan charge-offs | \$ | 587 | \$ | 502 | \$ | 233 |
| Net loan charge-offs to average loans |  | 3.59 \% |  | 2.93 \% |  | 1.28 \% |
| Allowance for loan losses | \$ | 2,485 | \$ | 2,339 | \$ | 1,390 |
| Allowance for credit losses |  | 2,579 |  | 2,404 |  | 1,449 |
| Allowance for loan losses to period-end loans |  | 4.00 \% |  | 3.48 \% |  | 1.90 \% |
| Allowance for credit losses to period-end loans |  | 4.15 |  | 3.58 |  | 1.99 |
| Allowance for loan losses to nonperforming loans |  | 108.52 |  | 107.05 |  | 144.19 |
| Allowance for credit losses to nonperforming loans |  | 112.62 |  | 110.02 |  | 150.31 |
| Nonperforming loans at period end | \$ | 2,290 | \$ | 2,185 | \$ | 964 |
| Nonperforming assets at period end |  | 2,799 |  | 2,548 |  | 1,236 |
| Nonperforming loans to period-end portfolio loans |  | 3.68 \% |  | 3.25 \% |  | 1.32 \% |
| Nonperforming assets to period-end portfolio loans plus |  |  |  |  |  |  |
| OREO and other nonperforming assets |  | 4.46 |  | 3.77 |  | 1.69 |
| Trust and brokerage assets |  |  |  |  |  |  |
| Assets under management | \$ | 66,145 | \$ | 63,382 | \$ | 76,676 |
| Nonmanaged and brokerage assets |  | 25,883 |  | 23,261 |  | 27,187 |
| Other data |  |  |  |  |  |  |
| Average full-time equivalent employees |  | 16,436 |  | 16,937 |  | 18,098 |
| Branches |  | 1,003 |  | 993 |  | 986 |
| Taxable-equivalent adjustment | \$ | 7 | \$ | 6 | \$ | 6 |

## Financial Highlights (continued)

(dollars in millions, except per share amounts)

(b) In September 2009, management made the decision to discontinue the education lending business conducted through Key Education Resources, the education payment and financing unit of KeyBank National Association. In April 2009, management made the decision to curtail the operations of Austin Capital Management, Ltd., an investment subsidiary that specializes in managing hedge fund investments for its institutional customer base. As a result of these decisions, Key has accounted for these businesses as discontinued operations.
(c) 9-30-09 ratio is estimated.
$\mathrm{TE}=$ Taxable Equivalent, GAAP $=$ U.S. generally accepted accounting principles

KeyCorp Reports Third Quarter 2009 Results
October 21, 2009
Page 18

## GAAP to Non-GAAP Reconciliations

(dollars in millions, except per share amounts)

The table below presents certain earnings data and performance ratios, excluding charges related to intangible assets impairment, and the tax treatment of certain leveraged lease financing transactions
 a more comparable basis

The table also shows the computations of certain financial measures related to "tangible common equity" and "Tier 1 common equity." The tangible common equity ratio has become a focus of some investors and management believes that this ratio may assist investors in analyzing Key's capital position absent the effects of intangible assets and preferred stock. Traditionally, the Federal Reserve and other banking regulators have assessed a bank's capital adequacy based on Tier 1 capital, the calculation of which is codified in federal banking regulations. As a result of the Supervisory Capital Assessment Program, these same regulators began supplementing their assessment of the capital adequacy of a bank based on a variation of Tier 1 capital, known as Tier 1 common equity. While not codified, analysts and banking regulators have assessed Key's capital adequacy using the tangible common equity and/or the Tier 1 common equity measure. Because tangible common equity and Tier 1 common equity are not formally defined by GAAP or codified in the federal banking regulations, these measures are considered to be non-GAAP financial measures. Since analysts and banking
 on these same bases. The table also reconciles the GAAP performance measures to the corresponding non-GAAP measures.

Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. To mitigate these limitations, Key has procedures in place to ensure that these
 GAAP financial measures are frequently used by investors in the evaluation of a company, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP.

## Net income (loss)

Net loss attributable to Key (GAAP)
Charges related to intangible assets impairment, after tax
Charges related to leveraged lease tax litigation, after tax
Net income (loss) attributable to Key, excluding charges related to intangible assets impairment and leveraged lease tax litigation (non-GAAP)

Noncash deemed dividend - common shares exchanged for Series A Preferred Stock
Other preferred dividends and amortization of discount on preferred stock
Net loss attributable to Key common shareholders (GAAP)
Net income (loss) attributable to Key common shareholders, excluding charges related to intangible assets impairment and leveraged lease tax litigation (non-GAAP)

Per common share
Net loss attributable to Key common shareholders - assuming dilution (GAAP)
Net income (loss) attributable to Key common shareholders, excluding charges related to intangible assets impairment and leveraged lease tax litigation - assuming dilution (non-GAAP)

Performance ratios from consolidated operations
Return on average total assets: ${ }^{\text {(a) }}$
Average total assets
Return on average total assets (GAAP)
Return on average total assets, excluding charges related to intangible assets impairment and leveraged lease tax litigation (non-GAAP)

Return on average common equity: ${ }^{(a)}$
Average common equity
Return on average common equity (GAAP)
Return on average common equity, excluding charges related to intangible assets impairment and leveraged lease tax litigation (non-GAAP)

## Net interest income and margin from continuing operation

## Net interest income

Net interest income (GAAP)
Charges related to leveraged lease tax litigation, pre-tax
Net interest income, excluding charges related to leveraged lease tax litigation (non-GAAP)

## Net interest income/margin (TE):

Net interest income (TE) (as reported)
Charges related to leveraged lease tax litigation, pre-tax (TE)
Net interest income, excluding charges related to leveraged lease tax litigation (TE) (adjusted basis)

Net interest margin (TE) (as reported) ${ }^{\text {(a) }}$
Impact of charges related to leveraged lease tax litigation, pre-tax (TE) ${ }^{\text {(a) }}$
Net interest margin, excluding charges related to leveraged lease tax litigation (TE) (adjusted basis) ${ }^{\text {(a) }}$


## October 21, 2009

Page 19

## GAAP to Non-GAAP Reconciliations (continued)

(dollars in millions, except per share amounts)

## Tangible common equity to tangible assets at period end


(a) Income statement amount has been annualized in calculation of percentage.
(b) Includes net unrealized gains or losses on securities available for sale (except for net unrealized losses on marketable equity securities), net gains or losses on cash flow hedges, and amounts resulting from the December 31, 2006, adoption and subsequent application of the applicable accounting guidance for defined benefit and other postretirement plans.
(c) Other assets deducted from Tier 1 capital and net risk-weighted assets consist of disallowed deferred tax assets, disallowed intangible assets (excluding goodwill), and deductible portions of nonfinancial equity investments.
(d) 9-30-09 amount or ratio is estimated.

TE $=$ Taxable Equivalent, GAAP $=$ U.S. generally accepted accounting principles

## October 21, 2009

## Page 20

## Consolidated Balance Sheets

(dollars in millions)

|  | 9-30-09 |  | 6-30-09 |  | 9-30-08 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Loans | \$ | 62,193 | \$ | 67,167 | \$ | 72,994 |
| Loans held for sale |  | 703 |  | 761 |  | 1,252 |
| Securities available for sale |  | 15,413 |  | 11,988 |  | 8,196 |
| Held-to-maturity securities |  | 24 |  | 25 |  | 28 |
| Trading account assets |  | 1,406 |  | 771 |  | 1,449 |
| Short-term investments |  | 2,986 |  | 3,487 |  | 653 |
| Other investments |  | 1,448 |  | 1,450 |  | 1,556 |
| Total earning assets |  | 84,173 |  | 85,649 |  | 86,128 |
| Allowance for loan losses |  | $(2,485)$ |  | $(2,339)$ |  | $(1,390)$ |
| Cash and due from banks |  | 744 |  | 723 |  | 1,937 |
| Premises and equipment |  | 863 |  | 858 |  | 801 |
| Operating lease assets |  | 775 |  | 842 |  | 1,030 |
| Goodwill |  | 917 |  | 917 |  | 1,595 |
| Other intangible assets |  | 55 |  | 106 |  | 135 |
| Corporate-owned life insurance |  | 3,041 |  | 3,016 |  | 2,940 |
| Derivative assets |  | 1,285 |  | 1,182 |  | 951 |
| Accrued income and other assets |  | 3,473 |  | 2,782 |  | 2,899 |
| Discontinued assets - education lending business |  | 4,148 |  | 4,056 |  | 4,264 |
| Total assets | \$ | 96,989 | \$ | 97,792 | \$ | 101,290 |

## Liabilities

Deposits in domestic offices:
NOW and money market deposit accounts
Savings deposits
Certificates of deposit (\$100,000 or more)
Other time deposits
Total interest-bearing deposits
Noninterest-bearing deposits
Deposits in foreign office - interest-bearing
Total deposits
Federal funds purchased and securities
sold under repurchase agreements
Bank notes and other short-term borrowings
Derivative liabilities
Accrued expense and other liabilities
Long-term debt
Discontinued liabilities - education lending business
Total liabilities

| $\$$ | 24,635 |
| ---: | ---: |
| 1,783 |  |
| 12,216 |  |
| 14,211 |  |
| 52,845 |  |
| 13,631 |  |
| 783 |  |
| 67,259 |  |



| $\$$ | 25,789 |
| ---: | ---: |
| 1,731 |  |
| 10,316 |  |
|  | 13,929 |
| 51,765 |  |
|  | 11,011 |
|  | 1,791 |
| 64,567 |  |

$\begin{array}{r}1,664 \\ 471 \\ 1,185 \\ 2,242 \\ 12,865 \\ 115 \\ \hline 85,801\end{array}$

| 1,530 | 1,799 |
| ---: | ---: |
| 1,710 | 5,352 |
| 528 | 581 |
| 1,603 | 4,392 |
| 13,462 | 15,597 |
| 119 | 144 |
| 86,732 | 92,432 |

Equity
Preferred stock, Series A
Preferred stock, Series B
Common shares
Common stock warrant
Capital surplus
Retained earnings
Treasury stock, at cost
Accumulated other comprehensive income
Key shareholders' equity
Noncontrolling interests

## Total equity

Total liabilities and equity


| 291 | 658 |  |
| ---: | ---: | ---: |
| 2,422 | - |  |
| 865 | 584 |  |
| 87 | - |  |
| 3,292 |  | 2,552 |
| 5,878 |  | 7,320 |
| $(1,984)$ |  | $(2,616)$ |
| - |  | 153 |
|  | 10,851 |  |
|  |  | 8,651 |
|  |  | 209 |
| $\$ 11,060$ |  |  |

## Consolidated Statements of Income

(dollars in millions, except per share amounts)

|  | Three months ended |  |  |  |  |  | Nine months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 9-30-09 |  | 6-30-09 |  | 9-30-08 |  | 9-30-09 |  | 9-30-08 |  |
| Interest income |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 786 | \$ | 819 | \$ | 1,012 | \$ | 2,445 | \$ | 2,792 |
| Loans held for sale |  | 7 |  | 8 |  | 19 |  | 23 |  | 62 |
| Securities available for sale |  | 121 |  | 89 |  | 101 |  | 310 |  | 303 |
| Held-to-maturity securities |  | 1 |  | - |  | 1 |  | 2 |  | 2 |
| Trading account assets |  | 9 |  | 13 |  | 16 |  | 35 |  | 39 |
| Short-term investments |  | 3 |  | 3 |  | 6 |  | 9 |  | 23 |
| Other investments |  | 13 |  | 13 |  | 12 |  | 38 |  | 38 |
| Total interest income |  | 940 |  | 945 |  | 1,167 |  | 2,862 |  | 3,259 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 277 |  | 296 |  | 347 |  | 873 |  | 1,122 |
| Federal funds purchased and securities sold under repurchase agreements |  | 2 |  | 1 |  | 10 |  | 4 |  | 53 |
| Bank notes and other short-term borrowings |  | 3 |  | 4 |  | 34 |  | 13 |  | 100 |
| Long-term debt |  | 66 |  | 75 |  | 98 |  | 222 |  | 285 |
| Total interest expense |  | 348 |  | 376 |  | 489 |  | 1,112 |  | 1,560 |
| Net interest income |  | 592 |  | 569 |  | 678 |  | 1,750 |  | 1,699 |
| Provision for loan losses |  | 733 |  | 823 |  | 336 |  | 2,403 |  | 986 |
| Net interest income (expense) after provision for loan losses |  | (141) |  | (254) |  | 342 |  | (653) |  | 713 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |
| Trust and investment services income |  | 113 |  | 119 |  | 125 |  | 342 |  | 378 |
| Service charges on deposit accounts |  | 83 |  | 83 |  | 94 |  | 248 |  | 275 |
| Operating lease income |  | 55 |  | 59 |  | 69 |  | 175 |  | 206 |
| Letter of credit and loan fees |  | 46 |  | 44 |  | 53 |  | 128 |  | 141 |
| Corporate-owned life insurance income |  | 26 |  | 25 |  | 28 |  | 78 |  | 84 |
| Electronic banking fees |  | 27 |  | 27 |  | 27 |  | 78 |  | 78 |
| Insurance income |  | 18 |  | 16 |  | 15 |  | 52 |  | 50 |
| Investment banking and capital markets income (loss) |  | (26) |  | 14 |  | (26) |  | 5 |  | 63 |
| Net securities gains ${ }^{\text {(a) }}$ |  | 1 |  | 125 |  | 1 |  | 112 |  | 3 |
| Net losses from principal investing |  | (6) |  | (6) |  | (14) |  | (84) |  | (17) |
| Net gains (losses) from loan securitizations and sale: |  |  |  | (3) |  | (29) |  | , |  | (86) |
| Gain (loss) related to exchange of common shares |  |  |  |  |  |  |  |  |  |  |
| for capital securities |  | (17) |  | 95 |  | - |  | 78 |  | - |
| Gain from sale/redemption of Visa Inc. share؛ |  |  |  | - |  | - |  | 105 |  | 165 |
| Other income |  | 62 |  | 108 |  | 47 |  | 245 |  | 124 |
| Total noninterest income |  | 382 |  | 706 |  | 390 |  | 1,566 |  | 1,464 |
| Noninterest expense |  |  |  |  |  |  |  |  |  |  |
| Personnel |  | 380 |  | 375 |  | 374 |  | 1,114 |  | 1,176 |
| Net occupancy |  | 63 |  | 63 |  | 65 |  | 192 |  | 193 |
| Operating lease expense |  | 46 |  | 49 |  | 56 |  | 145 |  | 169 |
| Computer processing |  | 48 |  | 48 |  | 46 |  | 143 |  | 136 |
| Professional fees |  | 41 |  | 46 |  | 34 |  | 121 |  | 88 |
| FDIC assessment |  | 40 |  | 70 |  | 3 |  | 140 |  | 7 |
| Equipment |  | 24 |  | 25 |  | 23 |  | 71 |  | 70 |
| Marketing |  | 19 |  | 17 |  | 27 |  | 50 |  | 62 |
| Intangible assets impairment |  | 45 |  | - |  | 4 |  | 241 |  | 4 |
| Other expense |  | 195 |  | 162 |  | 108 |  | 466 |  | 307 |
| Total noninterest expense |  | 901 |  | 855 |  | 740 |  | 2,683 |  | 2,212 |
| Loss from continuing operations before income taxes |  | (660) |  | (403) |  | (8) |  | $(1,770)$ |  | (35) |
| Income taxes |  | (274) |  | (176) |  | (22) |  | (688) |  | 755 |
| Income (loss) from continuing operations |  | (386) |  | (227) |  | 14 |  | $(1,082)$ |  | (790) |
| Income (loss) from discontinued operations, net of taxes |  | (16) |  | 4 |  | (39) |  | (41) |  | (143) |
| Net loss |  | (402) |  | (223) |  | (25) |  | $(1,123)$ |  | (933) |
| Less: Net income (loss) attributable to noncontrolling interests |  | (5) |  | , |  | 11 |  | (12) |  | 11 |
| Net loss attributable to Key | \$ | (397) | \$ | $\stackrel{\text { (226) }}{ }$ | \$ | $\stackrel{(36)}{ }$ | \$ | $\stackrel{(1,111)}{ }$ | \$ | (944) |
| Loss from continuing operations attributable to Key common shareholders | \$ | (422) | \$ | (394) | \$ | (9) | \$ | $(1,323)$ | \$ | (813) |
| Net loss attributable to Key common shareholders |  | (438) |  | (390) |  | (48) |  | $(1,364)$ |  | (956) |
| Per common share |  |  |  |  |  |  |  |  |  |  |
| Loss from continuing operations attributable to Key common shareholders | \$ | (.50) | \$ | (.68) | \$ | (.02) | \$ | (2.07) | \$ | (1.87) |
| Income (loss) from discontinued operations, net of taxes |  | (.02) |  | . 01 |  | (.08) |  | (.06) |  | (.33) |
| Net loss attributable to Key common shareholders |  | (.52) |  | (.68) |  | (.10) |  | (2.14) |  | (2.19) |
| Per common share - assuming dilution |  |  |  |  |  |  |  |  |  |  |
| Loss from continuing operations attributable to Key common shareholders | \$ | (.50) | \$ | (.68) | \$ | (.02) | \$ | (2.07) | \$ | (1.87) |
| Income (loss) from discontinued operations, net of taxes |  | (.02) |  | . 01 |  | (.08) |  | (.06) |  | (.33) |
| Net loss attributable to Key common shareholders |  | (.52) |  | (.68) |  | (.10) |  | (2.14) |  | (2.19) |
| Cash dividends declared per common share | \$ | . 01 | \$ | . 01 | \$ | . 1875 | \$ | . 0825 | \$ | . 9375 |
| Weighted-average common shares outstanding (000) |  | 9,906 |  | 6,883 |  | 91,179 |  | 637,805 |  | 35,846 |
| Weighted-average common shares and potential common shares outstanding (000) |  | 9,906 |  | 6,883 |  | 1,179 |  | 37,805 |  | 35,846 |

(a) For the three months ended September 30, 2009, impairment losses totaled $\$ 4$ million, of which $\$ 2$ million was recognized in equity as a component of accumulated other comprehensive income on the balance sheet. Impairment losses totaled $\$ 7$ million for the three months ended June 30, 2009, of which $\$ 1$ million was recognized in equity as a component of accumulated other comprehensive income.

Consolidated Average Balance Sheets, and Net Interest Income and Yields/Rates From Continuing Operations (dollars in millions)


Average balances have not been adjusted prior to the third quarter of 2009 to reflect Key's January 1, 2008, adoption of the applicable accounting guidance related to the offsetting of certain derivative contracts on the consolidated balance sheet.
(a) Results are from continuing operations. Interest excludes the interest associated with the liabilities referred to in (e) below, calculated using a matched funds transfer pricing methodology.
(b) Interest income on tax-exempt securities and loans has been adjusted to a taxable-equivalent basis using the statutory federal income tax rate of $35 \%$.
(c) For purposes of these computations, nonaccrual loans are included in average loan balances
(d) In late March 2009, Key transferred $\$ 1.5$ billion of loans from the construction porffolio to the commercial mortgage portfolio in accordance with regulatory guidelines pertaining to the classification of loans that have reached a completed status.
(e) Discontinued liabilities include the liabilities of the education lending business and the dollar amount of any additional liabilities assumed necessary to support the assets associated with this business
(f) Yield is calculated on the basis of amortized cost.
(g) Rate calculation excludes basis adjustments related to fair value hedges
$\mathrm{TE}=$ Taxable Equivalent, GAAP $=$ U.S. generally accepted accounting principles

KeyCorp Reports Third Quarter 2009 Results
October 21, 2009
Page 23

## Consolidated Average Balance Sheets, and Net Interest Income and Yields/Rates From Continuing Operations

 (dollars in millions)|  | Nine months ended September 30, 2009 |  |  |  |  | Nine months ended September 30, 2008 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Interest ${ }^{(\text {a) }}$ |  | Yield/Rate ${ }^{\text {(a) }}$ | Average Balance |  |  | Interest ${ }^{\left({ }^{\text {a }}\right.}$ |  | Yield/Rate ${ }^{(\mathrm{a})}$ |
| Assets |  |  |  |  |  |  |  |  |  |  |  |
| Loans: ${ }^{\text {(b),(c) }}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial, financial and agricultural | \$ | 24,315 |  | 806 | 4.43 | \% | \$ | 25,939 | \$ | 1,100 | 5.66 \% |
| Real estate - commercial mortgage |  | 11,464 |  | 425 | 4.95 |  |  | 10,532 |  | 489 | 6.20 |
| Real estate - construction |  | 6,530 |  | 232 | 4.75 |  |  | 8,251 |  | 361 | 5.84 |
| Commercial lease financing |  | 8,429 |  | 272 | 4.30 |  |  | 9,795 |  | (503) | (6.85) ${ }^{(\text {e) }}$ |
| Total commercial loans |  | 50,738 |  | 1,735 | 4.57 |  |  | 54,517 |  | 1,447 | 3.55 |
| Real estate - residential mortgage |  | 1,758 |  | 78 | 5.94 |  |  | 1,911 |  | 88 | 6.15 |
| Home equity: |  |  |  |  |  |  |  |  |  |  |  |
| Community Banking |  | 10,249 |  | 336 | 4.39 |  |  | 9,782 |  | 435 | 5.93 |
| National Banking |  | 977 |  | 55 | 7.50 |  |  | 1,199 |  | 69 | 7.69 |
| Total home equity loans |  | 11,226 |  | 391 | 4.66 |  |  | 10,981 |  | 504 | 6.13 |
| Consumer other - Community Banking |  | 1,207 |  | 95 | 10.48 |  |  | 1,280 |  | 100 | 10.43 |
| Consumer other - National Banking: |  |  |  |  |  |  |  |  |  |  |  |
| Marine |  | 3,174 |  | 149 | 6.24 |  |  | 3,626 |  | 171 | 6.30 |
| Other |  | 256 |  | 15 | 7.96 |  |  | 324 |  | 20 | 8.25 |
| Total consumer other - National Banking |  | 3,430 |  | 164 | 6.37 |  |  | 3,950 |  | 191 | 6.46 |
| Total consumer loans |  | 17,621 |  | 728 | 5.52 |  |  | 18,122 |  | 883 | 6.50 |
| Total loans |  | 68,359 |  | 2,463 | 4.81 |  |  | 72,639 |  | 2,330 | 4.28 |
| Loans held for sale |  | 662 |  | 23 | 4.69 |  |  | 1,480 |  | 62 | 5.51 |
| Securities available for sale ${ }^{(b), ~(8)}$ |  | 9,561 |  | 311 | 4.40 |  |  | 8,143 |  | 304 | 5.04 |
| Held-to-maturity securities ${ }^{(b)}$ |  | 25 |  | 2 | 9.74 |  |  | 27 |  | 2 | 12.06 |
| Trading account assets |  | 1,212 |  | 35 | 3.87 |  |  | 1,233 |  | 39 | 4.22 |
| Short-term investments |  | 4,306 |  | 9 | . 30 |  |  | 910 |  | 23 | 3.44 |
| Other investments ${ }^{(\mathrm{g})}$ |  | 1,482 |  | 38 | 3.08 |  |  | 1,565 |  | 38 | 3.00 |
| Total earning assets |  | 85,607 |  | 2,881 | 4.49 |  |  | 85,997 |  | 2,798 | 4.34 |
| Allowance for loan losses |  | $(2,191)$ |  |  |  |  |  | $(1,284)$ |  |  |  |
| Accrued income and other assets |  | 12,875 |  |  |  |  |  | 14,410 |  |  |  |
| Discontinued assets - education lending business |  | 4,316 |  |  |  |  |  | 4,144 |  |  |  |
| Total assets | \$ | $\underline{ }$ |  |  |  |  | \$ | $\xrightarrow{103,267}$ |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |
| NOW and money market deposit accounts | \$ | 24,155 |  | 99 | . 55 |  | \$ | 26,936 |  | 349 | 1.73 |
| Savings deposits |  | 1,783 |  | 1 | . 08 |  |  | 1,821 |  | 5 | . 37 |
| Certificates of deposit (\$100,000 or more) ${ }^{(\mathrm{h})}$ |  | 12,928 |  | 359 | 3.72 |  |  | 8,752 |  | 280 | 4.27 |
| Other time deposits |  | 14,798 |  | 412 | 3.72 |  |  | 12,877 |  | 410 | 4.26 |
| Deposits in foreign office |  | 832 |  | 2 | . 26 |  |  | 4,240 |  | 78 | 2.45 |
| Total interest-bearing deposits |  | 54,496 |  | 873 | 2.14 |  |  | 54,626 |  | 1,122 | 2.74 |
| Federal funds purchased and securities sold under repurchase agreements |  | 1,605 |  | 4 | . 31 |  |  | 3,223 |  | 53 | 2.20 |
| Bank notes and other short-term borrowings |  | 2,408 |  | 13 | . 71 |  |  | 4,849 |  | 100 | 2.74 |
| Long-term debt ${ }^{(\mathrm{h})}$ |  | 9,911 |  | 222 | 3.23 |  |  | 10,362 |  | 285 | 3.97 |
| Total interest-bearing liabilities |  | 68,420 |  | 1,112 | 2.20 |  |  | 73,060 |  | 1,560 | 2.88 |
| Noninterest-bearing deposits |  | 12,394 |  |  |  |  |  | 10,551 |  |  |  |
| Accrued expense and other liabilities |  | 4,759 |  |  |  |  |  | 6,728 |  |  |  |
| Discontinued liabilities - education lending business ${ }^{\left({ }^{(f)}\right.}$ |  | 4,316 |  |  |  |  |  | 4,144 |  |  |  |
| Total liabilities |  | 89,889 |  |  |  |  |  | 94,483 |  |  |  |
| Equity |  |  |  |  |  |  |  |  |  |  |  |
| Key shareholders' equity |  | 10,507 |  |  |  |  |  | 8,599 |  |  |  |
| Noncontrolling interests |  | 211 |  |  |  |  |  | 185 |  |  |  |
| Total equity |  | 10,718 |  |  |  |  |  | 8,784 |  |  |  |
| Total liabilities and equity |  | 100,607 |  |  |  |  | \$ | $\underline{103,267}$ |  |  |  |
| Interest rate spread (TE) |  |  |  |  | 2.29 | \% |  |  |  |  | 1.46 \% |
| Net interest income (TE) and net interest margin (TE) |  |  |  | 1,769 | 2.77 | \% |  |  |  | 1,238 ${ }^{(\text {e }}$ | $1.92 \%{ }^{(e)}$ |
| TE adjustment ${ }^{\text {(b) }}$ |  |  |  | 19 |  |  |  |  |  | (461) |  |
| Net interest income, GAAP basis |  |  |  | 1,750 |  |  |  |  | \$ | 1,699 |  |

Average balances have not been adjusted prior to the third quarter of 2009 to reflect Key's January 1, 2008, adoption of the applicable accounting guidance related to the offsetting of certain derivative contracts on the consolidated balance sheet
(a) Results are from continuing operations. Interest excludes the interest associated with the liabilities referred to in (f) below, calculated using a matched funds transfer pricing methodology.
(b) Interest income on tax-exempt securities and loans has been adjusted to a taxable-equivalent basis using the statutory federal income tax rate of $35 \%$.
(c) For purposes of these computations, nonaccrual loans are included in average loan balances.
(d) In late March 2009, Key transferred $\$ 1.5$ billion of loans from the construction portfolio to the commercial mortgage portfolio in accordance with regulatory guidelines pertaining to the classification of loans that have reached a completed status
(e) During the second quarter of 2008, Key's taxable-equivalent net interest income was reduced by $\$ 838$ million following an adverse federal court decision on Key's tax treatment of a leveraged sale-leaseback transaction. During the first quarter of 2008, Key increased its tax reserves for certain lease in, lease out transactions and recalculated its lease income in accordance with prescribed accounting standards. These actions reduced Key's first quarter 2008 taxable-equivalent net interest income by $\$ 34$ million. Excluding these reductions, the taxable-equivalent yield on Key's commercial lease financing portfolio would have been $5.02 \%$ for the first nine months of 2008, and Key's taxable-equivalent net interest margin would have been $3.22 \%$.
(f) Discontinued liabilities include the liabilities of the education lending business and the dollar amount of any additional liabilities assumed necessary to support the assets associated with this business.
(g) Yield is calculated on the basis of amortized cost
(h) Rate calculation excludes basis adjustments related to fair value hedges.

TE $=$ Taxable Equivalent, GAAP $=$ U.S. generally accepted accounting principles

## KeyCorp Reports Third Quarter 2009 Results

October 21, 2009
Page 24

| Trust and investment services income ${ }^{(a)}$ |  |  | \$ |  |  |  | \$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | 113 |  | 119 | \$ | 125 |  | 342 | \$ | 378 |
| Service charges on deposit accounts |  | 83 |  | 83 |  | 94 |  | 248 |  | 275 |
| Operating lease income |  | 55 |  | 59 |  | 69 |  | 175 |  | 206 |
| Letter of credit and loan fees |  | 46 |  | 44 |  | 53 |  | 128 |  | 141 |
| Corporate-owned life insurance income |  | 26 |  | 25 |  | 28 |  | 78 |  | 84 |
| Electronic banking fees |  | 27 |  | 27 |  | 27 |  | 78 |  | 78 |
| Insurance income |  | 18 |  | 16 |  | 15 |  | 52 |  | 50 |
| Investment banking and capital markets income (loss) ${ }^{(a)}$ |  | (26) |  | 14 |  | (26) |  | 5 |  | 63 |
| Net securities gains |  | 1 |  | 125 |  | 1 |  | 112 |  | 3 |
| Net losses from principal investing |  | (6) |  | (6) |  | (14) |  | (84) |  | (17) |
| Net gains (losses) from loan securitizations and sales |  | - |  | (3) |  | (29) |  | 4 |  | (86) |
| Gain (loss) related to exchange of common shares for capital securities |  | (17) |  | 95 |  | - |  | 78 |  | - |
| Gain from sale/redemption of Visa Inc. shares |  | - |  | - |  | - |  | 105 |  | 165 |
| Other income: |  |  |  |  |  |  |  |  |  |  |
| Gain from sale of Key's claim associated with the Lehman Brothers' bankruptcy |  | - |  | 32 |  | - |  | 32 |  | - |
| Gains on leased equipment |  | 22 |  | 36 |  | 6 |  | 84 |  | 21 |
| Credit card fees |  | 6 |  | 3 |  | 6 |  | 12 |  | 13 |
| Miscellaneous income |  | 34 |  | 37 |  | 35 |  | 117 |  | 90 |
| Total other income |  | 62 |  | 108 |  | 47 |  | 245 |  | 124 |
| Total noninterest income | \$ | 382 | \$ | 706 | \$ | 390 | \$ | 1,566 | \$ | 1,464 |

(a) Additional detail provided in tables below.

Trust and Investment Services Income
(in millions)

Brokerage commissions and fee income
Personal asset management and custody fees Institutional asset management and custody fees Total trust and investment services income

| Three months ended |  |  |  |  |  | Nine months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9-30-09 |  | 6-30-09 |  | 9-30-08 |  | 9-30-09 |  | 9-30-08 |  |
| \$ | 37 | \$ | 45 | \$ | 37 | \$ | 120 | \$ | 111 |
|  | 35 |  | 36 |  | 38 |  | 104 |  | 119 |
|  | 41 |  | 38 |  | 50 |  | 118 |  | 148 |
| \$ | 113 | \$ | 119 | \$ | 125 | \$ | 342 | \$ | 378 |

Investment Banking and Capital Markets Income (Loss)
(in millions)

Investment banking income
Loss from other investments
Dealer trading and derivatives loss
Foreign exchange income
Total investment banking and capital markets income (loss)

| Three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 9-30-09 |  | 6-30-09 |  | 9-30-08 |  |
| \$ | 22 | \$ | 21 | \$ | 20 |
|  | (23) |  | (6) |  | (7) |
|  | (36) |  | (14) |  | (52) |
|  | 11 |  | 13 |  | 13 |
| \$ | (26) | \$ | 14 | \$ | (26) |


| Nine months ended |  |  |  |
| :---: | :---: | :---: | :---: |
| 9-30-09 |  | 9-30-08 |  |
| \$ | 54 | \$ | 78 |
|  | (37) |  | (12) |
|  | (49) |  | (44) |
|  | 37 |  | 41 |
| \$ | 5 | \$ | 63 |

KeyCorp Reports Third Quarter 2009 Results
October 21, 2009
Page 25

## Noninterest Expense

(dollars in millions)

Personnel ${ }^{\text {(a) }}$
Net occupancy
Operating lease expense
Computer processing
Professional fees
FDIC assessment
Equipment
Marketing
Intangible assets impairment
Other expense:
OREO expense, net
Postage and delivery
Franchise and business taxes
Telecommunications
Provision for losses on LIHTC guaranteed funds
Provision (credit) for losses on lending-related commitments
Miscellaneous expense
Total other expense
Total noninterest expense
Average full-time equivalent employees ${ }^{(b)}$

| Three months ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 9-30-09 | 6-30-09 |  | 9-30-08 |  |
| \$ 380 | \$ | 375 | \$ | 374 |
| 63 |  | 63 |  | 65 |
| 46 |  | 49 |  | 56 |
| 48 |  | 48 |  | 46 |
| 41 |  | 46 |  | 34 |
| 40 |  | 70 |  | 3 |
| 24 |  | 25 |  | 23 |
| 19 |  | 17 |  | 27 |
| 45 |  | - |  | 4 |
| 51 |  | 15 |  | 5 |
| 9 |  | 8 |  | 11 |
| 8 |  | 9 |  | 7 |
| 7 |  | 6 |  | 7 |
| 1 |  | 16 |  | 4 |
| 29 |  | 11 |  | 8 |
| 90 |  | 97 |  | 66 |
| 195 |  | 162 |  | 108 |
| \$ 901 | \$ | 855 | \$ | 740 |
| 16,436 |  | ,937 |  | ,098 |


(a) Additional detail provided in table below.
(b) The number of average full-time equivalent employees has not been adjusted for discontinued operations

## Personnel Expense

(in millions)

[^0]Total personnel expense

| Three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 9-30-09 |  | 6-30-09 |  | 9-30-08 |  |
| \$ | 228 | \$ | 225 | \$ | 244 |
|  | 58 |  | 52 |  | 53 |
|  | 76 |  | 69 |  | 57 |
|  | 12 |  | 15 |  | 8 |
|  | 6 |  | 14 |  | 12 |
| \$ | 380 | \$ | 375 | \$ | 374 |


| Nine months ended |  |  |  |
| :---: | :---: | :---: | :---: |
| 9-30-09 |  | 9-30-08 |  |
| \$ | 676 | \$ | 711 |
|  | 146 |  | 203 |
|  | 228 |  | 197 |
|  | 36 |  | 39 |
|  | 28 |  | 26 |
| \$ | 1,114 | \$ | 1,176 |

## KeyCorp Reports Third Quarter 2009 Results

October 21, 2009
Page 26

## Loan Composition

(dollars in millions)

|  | 9-30-09 |  | 6-30-09 |  | 9-30-08 | Percent change 9-30-09 vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 6-30-09 | 9-30-08 |  |
| Commercial, financial and agricultural | \$ | 20,600 |  |  | \$ | 23,542 | 27,207 | (12.5) \% | (24.3) \% |
| Commercial real estate: |  |  |  |  |  |  |  |
| Commercial mortgage |  | 11,169 |  | 11,761 | 10,569 | (5.0) | 5.7 |
| Construction |  | 5,473 |  | 6,119 | 7,708 | (10.6) | (29.0) |
| Total commercial real estate loans |  | 16,642 |  | 17,880 | 18,277 | (6.9) | (8.9) |
| Commercial lease financing |  | 7,787 |  | 8,263 | 9,437 | (5.8) | (17.5) |
| Total commercial loans |  | 45,029 |  | 49,685 | 54,921 | (9.4) | (18.0) |
| Real estate - residential mortgage |  | 1,763 |  | 1,753 | 1,898 | . 6 | (7.1) |
| Home equity: |  |  |  |  |  |  |  |
| Community Banking |  | 10,158 |  | 10,256 | 9,970 | (1.0) | 1.9 |
| National Banking |  | 880 |  | 934 | 1,101 | (5.8) | (20.1) |
| Total home equity loans |  | 11,038 |  | 11,190 | 11,071 | (1.4) | (.3) |
| Consumer other - Community Banking |  | 1,189 |  | 1,199 | 1,274 | (.8) | (6.7) |
| Consumer other - National Banking: |  |  |  |  |  |  |  |
| Marine |  | 2,943 |  | 3,095 | 3,529 | (4.9) | (16.6) |
| Other |  | 231 |  | 245 | 301 | (5.7) | (23.3) |
| Total consumer other - National Banking |  | 3,174 |  | 3,340 | 3,830 | (5.0) | (17.1) |
| Total consumer loans |  | 17,164 |  | 17,482 | 18,073 | (1.8) | (5.0) |
| Total loans ${ }^{(b)}$ |  | 62,193 | \$ | 67,167 | 72,994 | (7.4) \% | (14.8) \% |

## Loans Held for Sale Composition

(dollars in millions)

Commercial, financial and agricultural
Real estate - commercial mortgage
Real estate - construction
Commercial lease financing
Real estate - residential mortgage
Automobile
Total loans held for sale ${ }^{(c)}$

| 9-30-09 |  | 6-30-09 |  | 9-30-08 |  | Percent change 9-30-09 vs. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 6-30-09 | 9-30-08 |  |  |
| \$ | 128 |  |  | \$ | 51 | \$ | 159 | 151.0 \% | (19.5) |
|  | 302 |  | 288 |  | 718 | 4.9 | (57.9) |
|  | 133 |  | 146 |  | 262 | (8.9) | (49.2) |
|  | 29 |  | 30 |  | 52 | (3.3) | (44.2) |
|  | 110 |  | 245 |  | 57 | (55.1) | 93.0 |
|  | 1 |  | 1 |  | 4 | - | (75.0) |
| \$ | 703 | \$ | 761 | \$ | 1,252 | (7.6) \% | (43.8) |

(a) In late March 2009, Key transferred $\$ 1.5$ billion of loans from the construction portfolio to the commercial mortgage portfolio in accordance with regulatory guidelines pertaining to the classification of loans that have reached a completed status.
(b) Excluded at September 30, 2009, June 30, 2009, and September 30, 2008, are loans in the amount of $\$ 3,571$ million, $\$ 3,636$ million and $\$ 3,711$ million, respectively, related to the discontinued operations of the education lending business.
(c) Excluded at September 30, 2009, June 30, 2009, and September 30, 2008, are loans held for sale in the amount of $\$ 341$ million, $\$ 148$ million, and $\$ 223$ million, respectively, related to the discontinued operations of the education lending business.

KeyCorp Reports Third Quarter 2009 Results
October 21, 2009
Page 27

## Summary of Loan Loss Experience from Continuing Operations

(dollars in millions)

| Average loans outstanding |  |  |  |  |  |  |  |  | \$ 72,639 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | 64,830 | \$ | 68,710 | \$ | 72,536 | \$ | 68,359 |  |  |
| Allowance for loan losses at beginning of period | \$ | 2,339 | \$ | 2,016 | \$ | 1,288 | \$ | 1,629 |  | 1,195 |
| Loans charged off: |  |  |  |  |  |  |  |  |  |  |
| Commercial, financial and agricultural |  | 180 |  | 182 |  | 75 |  | 606 |  | 200 |
| Real estate - commercial mortgage |  | 81 |  | 87 |  | 21 |  | 190 |  | 40 |
| Real estate - construction |  | 217 |  | 135 |  | 80 |  | 456 |  | 445 |
| Total commercial real estate loans |  | 298 |  | 222 |  | 101 |  | 646 |  | 485 |
| Commercial lease financing |  | 32 |  | 29 |  | 24 |  | 83 |  | 57 |
| Total commercial loans |  | 510 |  | 433 |  | 200 |  | 1,335 |  | 742 |
| Real estate - residential mortgage |  | 4 |  | 4 |  | 2 |  | 11 |  | 8 |
| Home equity: |  |  |  |  |  |  |  |  |  |  |
| Community Banking |  | 26 |  | 25 |  | 10 |  | 69 |  | 28 |
| National Banking |  | 20 |  | 19 |  | 12 |  | 54 |  | 30 |
| Total home equity loans |  | 46 |  | 44 |  | 22 |  | 123 |  | 58 |
| Consumer other - Community Banking |  | 19 |  | 17 |  | 11 |  | 50 |  | 31 |
| Consumer other - National Banking: |  |  |  |  |  |  |  |  |  |  |
| Marine |  | 35 |  | 39 |  | 20 |  | 113 |  | 55 |
| Other |  | 5 |  | 3 |  | 4 |  | 14 |  | 10 |
| Total consumer other - National Banking |  | 40 |  | 42 |  | 24 |  | 127 |  | 65 |
| Total consumer loans |  | 109 |  | 107 |  | 59 |  | 311 |  | 162 |
| Total loans charged off |  | 619 |  | 540 |  | 259 |  | 1,646 |  | 904 |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |
| Commercial, financial and agricultural |  | 12 |  | 14 |  | 13 |  | 38 |  | 41 |
| Real estate - commercial mortgage |  | - |  | - |  | 1 |  | 1 |  | 1 |
| Real estate - construction |  | 1 |  | 2 |  | 1 |  | 3 |  | 2 |
| Total commercial real estate loans |  | 1 |  | 2 |  | 2 |  | 4 |  | 3 |
| Commercial lease financing |  | 5 |  | 7 |  | 5 |  | 16 |  | 15 |
| Total commercial loans |  | 18 |  | 23 |  | 20 |  | 58 |  | 59 |
| Real estate - residential mortgage |  | - |  | - |  | - |  | - |  | 1 |
| Home equity: |  |  |  |  |  |  |  |  |  |  |
| Community Banking |  | 1 |  | 1 |  | 1 |  | 3 |  | 2 |
| National Banking |  | - |  | 1 |  | - |  | 1 |  | 1 |
| Total home equity loans |  | 1 |  | 2 |  | 1 |  | 4 |  | 3 |
| Consumer other - Community Banking |  | 2 |  | 2 |  | 1 |  | 5 |  | 4 |
| Consumer other - National Banking: |  |  |  |  |  |  |  |  |  |  |
| Marine |  | 10 |  | 10 |  | 4 |  | 27 |  | 13 |
| Other |  | 1 |  | 1 |  | - |  | 3 |  | 2 |
| Total consumer other - National Banking |  | 11 |  | 11 |  | 4 |  | 30 |  | 15 |
| Total consumer loans |  | 14 |  | 15 |  | 6 |  | 39 |  | 23 |
| Total recoveries |  | 32 |  | 38 |  | 26 |  | 97 |  | 82 |
| Net loan charge-offs |  | (587) |  | (502) |  | (233) |  | $(1,549)$ |  | (822) |
| Provision for loan losses |  | 733 |  | 823 |  | 336 |  | 2,403 |  | 986 |
| Allowance related to loans acquired, net |  | - |  | - |  | - |  | - |  | 32 |
| Foreign currency translation adjustment |  | - |  | 2 |  | (1) |  | 2 |  | (1) |
| Allowance for loan losses at end of period | \$ | 2,485 | \$ | 2,339 | \$ | 1,390 | \$ | 2,485 |  | 1,390 |
| Liability for credit losses on lending-related commitments at beginning of period | \$ | 65 | \$ | 54 | \$ | 51 | \$ | 54 |  | 80 |
| Provision (credit) for losses on lending-related commitments |  | 29 |  | 11 |  | 8 |  | 40 |  | (21) |
| Liability for credit losses on lending-related commitments at end of period ${ }^{(a)}$ | \$ | 94 | \$ | 65 | \$ | 59 | \$ | 94 |  | 59 |
| Total allowance for credit losses at end of period | \$ | 2,579 | \$ | 2,404 | \$ | 1,449 | \$ | 2,579 |  | 1,449 |
| Net loan charge-offs to average loans |  | 3.59 |  | 2.93 |  | 1.28 |  | 3.03 |  | 1.51 |
| Allowance for loan losses to period-end loans |  | 4.00 |  | 3.48 |  | 1.90 |  | 4.00 |  | 1.90 |
| Allowance for credit losses to period-end loans |  | 4.15 |  | 3.58 |  | 1.99 |  | 4.15 |  | 1.99 |
| Allowance for loan losses to nonperforming loans |  | 108.52 |  | 107.05 |  | 144.19 |  | 108.52 |  | 144.19 |
| Allowance for credit losses to nonperforming loans |  | 112.62 |  | 110.02 |  | 150.31 |  | 112.62 |  | 150.31 |
| Discontinued operations - education lending business: |  |  |  |  |  |  |  |  |  |  |
| Loans charged off | \$ | 39 | \$ | 38 | \$ | 41 | \$ | 110 |  | 98 |
| Recoveries |  | 1 |  | 1 |  | 1 |  | 3 |  | 2 |
| Net loan charge-offs |  | (38) | \$ | (37) | \$ | (40) | \$ | (107) |  | (96) |

(a) Included in "accrued expense and other liabilities" on the consolidated balance sheet.

KeyCorp Reports Third Quarter 2009 Results
October 21, 2009
Page 28
Summary of Nonperforming Assets and Past Due Loans From Continuing Operations
(dollars in millions)


## Summary of Changes in Nonperforming Loans From Continuing Operations

(in millions)
Balance at beginning of period
Loans placed on nonaccrual status
Charge-offs
Loans sold
Payments
Transfers to OREO
Transfer to nonperforming loans held for sale
Loans returned to accrual status
Balance at end of period

| 3Q09 |  | 2Q09 |  |
| :---: | :---: | :---: | :---: |
| \$ | 2,185 | \$ | 1,735 |
|  | 1,140 |  | 1,218 |
|  | (619) |  | (540) |
|  | (4) |  | (12) |
|  | (300) |  | (148) |
|  | (94) |  | (30) |
|  | (5) |  | (30) |
|  | (13) |  | (8) |
| \$ | 2,290 | \$ | 2,185 |


| $\mathbf{1 Q 0 9}$ |  |
| :---: | ---: |
| $\$$ | 1,221 |
|  | 1,175 |
|  | $(487)$ |
|  | $(15)$ |
|  | $(112)$ |
|  | $(34)$ |
|  | $(13)$ |
| $\$$ | 1,735 |


| 4Q08 |  |
| :---: | ---: |
| $\$$ | 964 |
|  | 734 |
|  | $(336)$ |
|  | $(5)$ |
|  | $(111)$ |
|  | $(22)$ |
|  | - |
|  | $(3)$ |
| $\$$ | 1,221 |


| 3Q08 |  |
| :---: | ---: |
| $\$$ | 810 |
|  | 530 |
|  | $(259)$ |
|  | $(1)$ |
|  | $(83)$ |
|  | - |
|  | $(30)$ |
|  | $(3)$ |

KeyCorp Reports Third Quarter 2009 Results
October 21, 2009

## Page 29

Line of Business Results
(dollars in millions)

## Community Banking

|  | 3Q09 |  |  | 2Q09 |  | 1Q09 |  |  | 4Q08 |  |  | 3Q08 |  |  | Percent change 3Q09 vs. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | 2Q09 | 3Q08 |  |  |  |  |  |  |
| Summary of operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue (TE) | \$ | 618 |  | \$ | 593 |  |  |  |  | \$ | 600 |  | \$ | 641 |  | \$ | 651 |  | 4.2 \% | (5.1) \% |
| Provision for loan losses |  | 143 |  |  | 187 |  |  | 81 |  |  | 102 |  |  | 56 |  | (23.5) | 155.4 |
| Noninterest expense |  | 486 |  |  | 492 |  |  | 460 |  |  | 473 |  |  | 438 |  | (1.2) | 11.0 |
| Net income (loss) attributable to Key |  | (7) |  |  | (54) |  |  | 37 |  |  | 41 |  |  | 98 |  | 87.0 | N/M |
| Average loans and leases |  | 27,410 |  |  | 28,237 |  |  | 28,940 |  |  | 29,164 |  |  | 28,874 |  | (2.9) | (5.1) |
| Average deposits |  | 52,954 |  |  | 52,689 |  |  | 51,560 |  |  | 51,051 |  |  | 50,378 |  | . 5 | 5.1 |
| Net loan charge-offs |  | 94 |  |  | 87 |  |  | 54 |  |  | 66 |  |  | 70 |  | 8.0 | 34.3 |
| Net loan charge-offs to average loans |  | 1.36 | \% |  | 1.24 | \% |  | . 76 | \% |  | . 90 | \% |  | . 96 | \% | N/A | N/A |
| Nonperforming assets at period end | \$ | 470 |  | \$ | 380 |  | \$ | 331 |  | \$ | 260 |  | \$ | 225 |  | 23.7 | 108.9 |
| Return on average allocated equity |  | (.83) |  |  | (6.47) | \% |  | 4.61 | \% |  | 5.08 | \% |  | 12.63 | \% | N/A | N/A |
| Average full-time equivalent employees |  | 8,419 |  |  | 8,656 |  |  | 8,887 |  |  | 8,797 |  |  | 8,854 |  | (2.7) | (4.9) |

Supplementary information (lines of business) Regional Banking
Total revenue (TE)
Provision for loan losses
Noninterest expense
Net income (loss) attributable to Key
Average loans and leases
Average deposits
Net loan charge-offs
Net loan charge-offs to average loans
Nonperforming assets at period end
Return on average allocated equity
Average full-time equivalent employees
Commercial Banking
Total revenue (TE)
Provision for loan losses
Noninterest expense
Net income (loss) attributable to Key
Average loans and leases
Average deposits
Net loan charge-offs
Net loan charge-offs to average loans
Nonperforming assets at period end
Return on average allocated equity
Average full-time equivalent employees


| National Banking |
| :---: |
| Summary of operations |
| Total revenue (TE) |
| Provision for loan losses |
| Noninterest expense |
| Loss from continuing operations attributable to Key |
| Net loss attributable to Key |
| Average loans and leases ${ }^{\left({ }^{(a)}\right.}$ |
| Average loans held for sale ${ }^{(a)}$ |
| Average deposits |
| Net loan charge-offs ${ }^{(a)}$ |
| Net loan charge-offs to average loans ${ }^{(a)}$ |
| Nonperforming assets at period end ${ }^{(a)}$ |
| Return on average allocated equity ${ }^{(\text {a) }}$ |
| Return on average allocated equity |
| Average full-time equivalent employees ${ }^{(\mathrm{b})}$ |


| 3Q09 |  | 2Q09 |  | 1Q09 |  | 4Q08 |  | 3Q08 |  |  | Percent change 3Q09 vs. |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2Q09 |  |  | 3Q08 |  |  |  |
| \$ | 461 |  |  | \$ | 514 |  |  | \$ | 501 | \$ | 505 |  | \$ | 460 |  | (10.3) \% | . 2 | \% |
|  | 593 |  | 636 |  | 761 |  | 446 |  |  | 279 |  | (6.8) | 112.5 |  |
|  | 434 |  | 344 |  | 494 |  | 789 |  |  | 322 |  | 26.2 | 34.8 |  |
|  | (352) |  | (290) |  | (544) |  | (631) |  |  | (90) |  | (21.4) | (291.1) |  |
|  | (368) |  | (286) |  | (573) |  | (661) |  |  | (129) |  | (28.7) | (185.3) |  |
|  | 37,229 |  | 40,271 |  | 42,476 |  | 43,793 |  |  | 43,419 |  | (7.6) | (14.3) |  |
|  | 469 |  | 466 |  | 567 |  | 1,088 |  |  | 1,495 |  | . 6 | (68.6) |  |
|  | 13,435 |  | 13,141 |  | 12,081 |  | 12,176 |  |  | 12,304 |  | 2.2 | 9.2 |  |
|  | 493 |  | 415 |  | 406 |  | 243 |  |  | 163 |  | 18.8 | 202.5 |  |
|  | 5.25 \% |  | 4.13 \% |  | 3.88 |  | 2.21 | \% |  | 1.49 | \% | N/A | N/A |  |
| \$ | 2,308 | \$ | 2,146 | \$ | 1,643 | \$ | 1,185 |  | \$ | 1,001 |  | 7.5 | 130.6 |  |
|  | (26.07) \% |  | (21.10) \% |  | (40.09) ${ }^{\text {\% }}$ |  | (47.23) | \% |  | (6.91) |  | N/A | N/A |  |
|  | (27.27) |  | (20.85) |  | (42.34) |  | (49.48) |  |  | (9.91) |  | N/A | N/A |  |
|  | 2,780 |  | 2,895 |  | 3,013 |  | 3,287 |  |  | 3,524 |  | (4.0) | (21.1) |  |

Supplementary information (lines of business)
Real Estate Capital and Corporate Banking Services
Total revenue (TE)
Provision for loan losses
Noninterest expense
Net loss attributable to Key
Average loans and leases
Average loans held for sale
Average deposits
Net loan charge-offs
Net loan charge-offs to average loans
Nonperforming assets at period end
Return on average allocated equity
Average full-time equivalent employees
Equipment Finance
Total revenue (TE)
Provision for loan losses
Noninterest expense
Net loss attributable to Key
Average loans and leases
Average loans held for sale
Average deposits
Net loan charge-offs
Net loan charge-offs to average loans
Nonperforming assets at period end
Return on average allocated equity
Average full-time equivalent employees

| \$ | 140 | \$ | 183 | \$ | 174 | \$ | 165 | \$ | 98 | (23.5) \% | 42.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 372 |  | 462 |  | 470 |  | 153 |  | 99 | (19.5) | 275.8 |
|  | 135 |  | 106 |  | 137 |  | 96 |  | 91 | 27.4 | 48.4 |
|  | (228) |  | (240) |  | (292) |  | (53) |  | (57) | 5.0 | (300.0) |
|  | 14,902 |  | 15,873 |  | 16,567 |  | 16,604 |  | 16,447 | (6.1) | (9.4) |
|  | 248 |  | 231 |  | 269 |  | 511 |  | 792 | 7.4 | (68.7) |
|  | 10,624 |  | 10,582 |  | 9,987 |  | 10,390 |  | 10,446 | . 4 | 1.7 |
|  | 309 |  | 274 |  | 218 |  | 81 |  | 100 | 12.8 | 209.0 |
|  | 8.23 \% |  | 6.92 \% |  | 5.34 \% |  | 1.94 \% |  | 2.42 \% | N/A | N/A |
| \$ | 1,522 | \$ | 1,460 | \$ | 1,072 | \$ | 763 | \$ | 714 | 4.2 | 113.2 |
|  | (34.97) \% |  | (35.79) \% |  | (47.37) \% |  | (9.85) \% |  | (11.00) \% | N/A | N/A |
|  | 967 |  | 982 |  | 1,024 |  | 1,107 |  | 1,209 | (1.5) | (20.0) |

Institutional and Capital Markets
Total revenue (TE)
Provision for loan losses
Noninterest expense
Income (loss) from continuing operations attributable to Key
Net income (loss) attributable to Key
Average loans and leases
Average loans held for sale
Average deposits
Net loan charge-offs
Net loan charge-offs to average loans
Nonperforming assets at period end
Return on average allocated equity ${ }^{(\text {a })}$
Return on average allocated equity
Average full-time equivalent employees ${ }^{(\mathrm{b})}$
Consumer Finance
Total revenue (TE)
Provision for loan losses
Noninterest expense
Loss from continuing operations attributable to Key
Net loss attributable to Key
Average loans and leases ${ }^{\left({ }^{(a)}\right.}$
Average loans held for sale ${ }^{(\mathrm{a})}$
Average deposits
Net loan charge-offs ${ }^{(a)}$
Net loan charge-offs to average loans ${ }^{(a)}$
Nonperforming assets at period end ${ }^{\left({ }^{(a)}\right.}$
Return on average allocated equity ${ }^{(\text {a) }}$
Return on average allocated equity
Average full-time equivalent employees ${ }^{(\mathrm{b})}$
(a) From continuing operations.
(b) The number of average full-time equivalent employees has not been adjusted for discontinued operations.

TE $=$ Taxable Equivalent, $\mathrm{N} / \mathrm{A}=$ Not Applicable, $\mathrm{N} / \mathrm{M}=$ Not Meaningful


[^0]:    Salaries
    Incentive compensation
    Employee benefits
    Stock-based compensation
    Severance

